# MSAR® - Synthetic Fuel Oil

November 2017



Quadrise ("QFI") is a UK-listed company with world-leading expertise and technology for producing a synthetic fuel oil (an oil-in-water emulsion fuel branded as MSAR®) directly from extra-heavy oil residuals, using technology deployed at the oil refinery.

The Quadrise team were previously responsible for commercialising the 60 million tonne Orimulsion® business for power generation, along with downstream specialists from oil companies (ExxonMobil, Shell, ConocoPhillips), power utilities and marine (GE Alstom, Maersk, DNV·GL & VPS).

Proprietary chemicals and associated RD&I support for MSAR® are supplied exclusively by AkzoNobel Surface Chemistry globally, with dedicated RDI facilities in the UK (QRF and University of Surrey).

MSAR® has been successfully used in major oil-fired power plants, boilers and diesel engines (2-stroke and 4-stroke) for marine and stationary power applications as a lower cost HFO alternative.

## **MSAR® Technology – Driving Value Delivery:**

Quadrise licenses & supplies MSAR® technology, additives & services to produce a stable 'Oil-in-Water' emulsion fuel from the heaviest oil residuals.



How it works:

Tiny droplets of extra-viscous heavy hydrocarbons are dispersed in water & chemicals in a modular in-line blending unit using proven proprietary processes and additives. MSAR® systems can be installed in <12months.

MSAR® provides refiners with low-cost, rapidly deployed upgrading solutions for residuals blended to HFO.



# Key benefits:

- ✓ Water & chemicals replace premium diluents in the fuel oil pool.
- ✓ Significant value is added at the refinery.
- ✓ MSAR® viscosity is lower than HFO.
- ✓ MSAR® can be handled & transported using existing HFO infrastructure.

MSAR® delivers HFO consumers tangible cost savings & environmental benefits.





#### Key benefits:

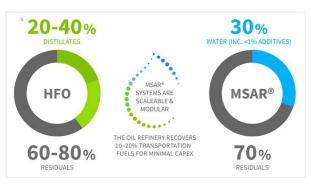
- ✓ Provides a stable, lower cost synthetic HFO.
- ✓ MSAR® provides enhanced combustion:
  - ✓ High carbon conversion = lower PM/Soot.
  - ✓ Water reduces NOx by 20-50%.

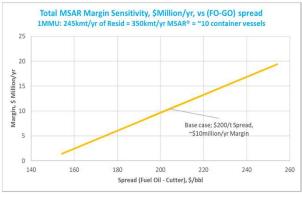


MSAR® = Multiphase Superfine Atomised Residue 70% of extra-viscous heavy residue droplets (5-10 microns) dispersed in ~29% water and <1% stabilising chemicals.

#### Oil Refineries – Economic Value Added:

- When a refinery produces heavy fuel oil (HFO), middle distillates are downgraded to the fuel oil pool to dilute residues mainly to control viscosity.
- MSAR® technology significantly improves the refinery middle distillate yield/margin by releasing high value distillates from the fuel oil pool, as they are no longer required as cutter stock to control viscosity.
- Budget Capex for implementing a modular, 1,000tpd MSAR® Unit into a refinery is ~\$5M, with payback of ~12 months, even if only half of the Margin generated was retained by the refinery.
- The MSAR® margin is a function of the Gasoil / Fuel Oil spread, which is forecast to significantly widen prior to 2020, as a result of the IMO Marpol decision, further strengthening MSAR® economics:
  - The margin increases as the spreads increase (as shown in the adjacent graph).





## Proven Refinery Technology – MSAR® in Spain:

A 6KBPD MSAR® system is installed within a Cepsa 240KBPD refinery in Spain. Project completion was <9 months from agreement sign-off to commissioning.

The system can supply cargoes of MSAR® made from low sulphur or high sulphur residues to power and marine fuel users.





Key outlets are marine bunkers and oil power generation...

#### Key benefits of MSAR® to heavy fuel oil consumers:

- It is a lower cost synthetic HFO (per unit energy).
- MSAR® is formulated to meet end-user requirements.
- With MSAR®, there are no asphaltene precipitation issues during blending.
- MSAR® results in enhanced combustion vs. HFO:
  - High carbon conversion = less ash & soot.
  - The added water reduces NOx by 20-50%.
  - MSAR® performance is similar to burning gas.
  - Compatible with exhaust gas cleaning systems.

Marine MSAR® has been successfully tested in Wärtsilä 4stroke engines and electronic 2stroke engines (MAN & Wärtsilä) through joint development with Maersk Line leading to the recent issue of an Interim LONO. MSAR® is compatible with exhaust gas cleaning systems and can improve vessel economics.











Power MSAR® is an enhanced version of Orimulsion®, where over 60 million tonnes was consumed globally for baseload power generation and is fully tested in boilers. We are working with an oil major and utilities in the Kingdom of Saudi Arabia (oil demand >50Mtpa), as well as other oilbased territories.



