

Registered Number: 13393055

# THINCATS GROUP LIMITED

Annual Report and Consolidated Financial Statements for the year ended 30 June 2024



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# OFFICERS AND PROFESSIONAL ADVISORS

# Directors

Ravinder Anand Amany Attia Quentin Baer Ion Dagtoglou Keith Morgan CBE Stephen Pateman

# **Registered Office**

2 Snowhill Snowhill Queensway Birmingham B4 6GA

# Auditor

Deloitte LLP 1 New Street Square London EC4A 3HQ United Kingdom



# STRATEGIC REPORT

The Directors present their Annual report, including the Strategic report and Directors' report together with the audited financial statements, for Thincats Group Limited (the 'Company'), its subsidiaries and the special purpose vehicles ('SPVs'¹) it controls (the 'Group'), for the year ended 30 June 2024.

### Principal activities

The Group's principal activity is the provision of loans to mid-sized UK Small and Medium Enterprises ('SMEs'). The Group's assets under management ("AUM") consist of both on-balance sheet loans and loans managed under forward flow arrangements.

# Key performance metrics

The key financial and other performance indicators during the year for the Group were as follows:

|  | Year ended<br>June 2024 | Year ended<br>June 2023 |  |
|--|-------------------------|-------------------------|--|
|  | £'000                   | £'000                   |  |
| Loans originated <sup>2</sup>                | 378,400                 | 356,800                 |  |
| Assets under management (loans) <sup>2</sup> | 822,500                 | 763,200                 |  |
| Turnover                                     | 61,519                  | 41,935                  |  |
| Loss before tax                              | (23,333)                | (5,103)                 |  |
| Adjusted EBITDA <sup>3</sup>                 | 12,560                  | 6,012                   |  |

<sup>&</sup>lt;sup>2</sup>Includes on-balance sheet assets that are consolidated into the Group and off-balance sheet loans originated on behalf of institutional investors that are not consolidated.

# **Business review**

The strategy of the Group is to continue to be a leading lender to mid-sized SMEs, focussing on growth businesses with strong credit and financial profiles. The Group provides floating rate cashflow loans between £1m - £20m. The Group seeks to offer unique borrower proposition which meet their funding needs through a combination of flexibility of loan structures, agility to provide decisions within their desired timeframes, dependability to deliver on commitments combined with a consistent presence in the market. The Group combines market leading proprietary data analytics with human underwriting expertise and relationship management. The Group has a nationwide distribution capability through its employed business development managers servicing a network of more than 500 professional advisers and sponsors.

The Group has continued to make excellent progress over the last 12 months in its mission to help more mid-sized UK SMEs access the finance they need to grow. Despite a difficult market environment, year-on-year loan origination grew by 6% while total AUM grew by 8%. The Group delivered 48% growth in turnover and more than doubled Adjusted EBITDA for the year to June 2024, demonstrating the impact of increased scale and operating leverage on the profitability of the business. Key drivers of the strong growth were significant follow-on lending to existing borrowers, deepening relationships with regional business finance advisers and a growing presence in lower-mid market private equity transactions and healthcare lending. The Group's results for the year ending 30 June 2024 show a loss before taxation of £23.3m compared to the loss of £5.1m for the prior year owing to the growth in balance sheet AUM, requiring further drawings on the loan facility from InterVest Capital Partners during the year, leading to increased interest payments. The loss is also driven by fair value losses associated with fixed rate interest rate swaps on its legacy fixed rate book which experienced fair value gains in the prior year. The Group views its key measure of profitability as Adjusted EBITDA.

<sup>&</sup>lt;sup>3</sup>Adjusted EBITDA is a non-GAAP measure which is defined as profit/loss before depreciation and amortisation; and additionally excludes share based payment charges, interest costs relating to a loan from a vehicle managed by InterVest Capital Partners, Inc ('InterVest') the InterVest loan, interest costs relating to preference shares, exceptional costs and items related to interest rate swaps fixed charges. The Company believes this is a key measure of Group performance as it allows for better interpretation of the underlying performance of the business.

<sup>&</sup>lt;sup>1</sup> SPVs are funding vehicles set up for receiving institutional/bank senior funding along with junior funding primarily from the Group, for the purpose of lending to borrowers.



The Group continued its strategic investments in areas including technology, transaction management, and relationship management to position it strongly to handle increased volumes of new business, drive process efficiencies and deliver increased operating leverage and margin expansion.

The Group believes these efforts will allow it to achieve its objectives of growing origination, scaling its operations, managing its asset performance, and continuing to be a leading lender to mid-sized SME borrowers. The resulting growth in assets under management is expected to deliver sustained profit growth and an attractive return on equity.

### Loan Origination

Despite difficulties in the macroeconomic climate impacting activity, the Group delivered a record year of origination totalling £378m for the year, which represents a 6% increase on the previous 12 months. This was delivered during a period when the overall market has seen a drop in volume of more than 19%. Growth in origination was underpinned by strong performance in the business's lower mid-market sponsor franchise which supported transactions of more than £240m.

To date, ThinCats has originated more than £1.9bn of loans to businesses from a diverse range of sectors across the UK and assets under management (AUM) now stand at record levels of more than £800 million.

The number of unique borrowers lent to in the year was 58, lower than in the prior period, driven by an increasing average loan size of £6.5m (2023: £5.0m). A continued feature of origination over the last 12 month has been the increase in the number of committed facilities, which are used to support borrower growth and/or buy and build strategies and may be drawn subject to certain conditions being met. As at 30 June 2024 there were £93m (June 2023: £68m) of committed facilities outstanding.

Whilst recognising the uncertain economic backdrop, the Group continues to evolve and deliver on its lending strategies in order to drive growth and broaden its market coverage. As at June 2024, cumulative origination was £1.9bn, owner managed had reached £1,026m, private equity £559m, and healthcare origination stood at £266m. The specialist transitional capital team, created in 2022, originated an aggregate of £76 million as at June 2024.

In the last quarter of 2024, the Group launched its Agile Capital lending strategy which provides greater flexibility for more working capital intensive SMEs.

Agile Capital addresses a financing gap, by combining the principles of leverage and asset based lending to create a flexible one-stop-shop solution for borrowers' long-term growth and shorter-term working capital funding requirements using a revolving credit facility.

The Group's growing presence in the SME funding market was recognised in several industry reports, awards, and nominations including being ranked by Experian as the number two debt provider for M&A transactions in the UK by deal volume, with a 10% market share. The Group has also been ranked by JEGI Clarity as the largest non-bank lender to lower mid-market sponsor deals.

The Group was recognised at numerous national and regional industry awards ceremonies, being nominated more than 30 times in funder, non-bank lender of the year and specific dealmaking categories. This also included 5 wins, the highlight being named 2023 Business Lender of the Year at the British Business Awards.

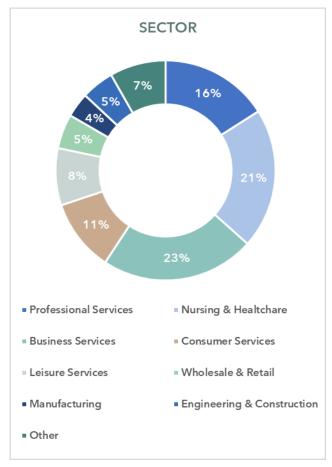
The breakdowns below show the total AUM by region and sector for loans as at 30<sup>th</sup> June 2024:



# **Total AUM by region**

# REGION REGION REGION REGION REGION South East South East West Midlands North West Scotland South West Scotland South West South West

# **Total AUM by sector**



# Assets under management

AUM grew by £59m over the period (net of repayments) to £823m as at 30 June 2024 from £763m at 30 June 2023. AUM consists of both on-balance sheet loans and loans managed under forward flow arrangements. Forward flow loans are fully or part funded by our funding partners but originated and managed by the Group on behalf of such partners.

As at 30 June 2024, loans funded by the Group on balance sheet amounted to £585m (30 June 2023: £432m) and assets managed under forward flow agreement totalled £238m (30 June 2023: £331m). These amounts are before providing for expected credit losses (see note 19)

The Group dedicates significant resources to managing the performance of its AUM, to identifying additional lending opportunities and mitigating credit losses. The Group's AUM continues to perform well within forecast expectations as predicted by the Group's data led credit model, PRISM.

### Funding

The Group has funding relationships with a range of funders and has been increasing its on balance sheet lending capacity. On 15<sup>th</sup> September 2023, the Group entered into a new funding facility, TC Funding V DAC ('TCFV'), with Citibank N.A., London Branch and Barclays Bank Plc supported by a guarantee through the British Business Bank Plc's ENABLE Guarantee programme. This new facility supports lending of up to £696m for mid-sized smaller businesses in the UK, making it one of the largest, dedicated funding lines with a non-bank lender. As part of the transaction TCFV acquired the outstanding lending from two SPV's, TC Funding IV Ltd and Project Sphynx Funding 1 Designated Activity Company, and as a result TC Funding IV Ltd is in the process of liquidation.



This key strategic initiative creates an opportunity to increase balance sheet lending and AUM. As at 30 June 2024, the Group had £324m available undrawn funding capacity comprising cash on balance sheet, senior commitments of the warehouse facility and forward flow commitments.

On 12<sup>th</sup> July 2024 the Group entered into a mezzanine funding agreement with CPPIB Credit Investments Inc. ("CPPIB") for up to £75m which will form part of the TCV, providing the Group with additional funding capacity to support origination growth.

# **Technology and Data**

The Group continues to upgrade its technology platform based on its strategy of combining platforms from a best- inclass set of specialist funding technology providers such as Mambu and nCino and more generalist providers including Salesforce, Tableau, AWS and Microsoft.

The Group's data led credit model, PRISM, continues to be actively used at all stages of the loan life cycle. During the year the analytics team completed the initial build on its second key analytics tool, Vision360. This consolidates all borrower data from monthly management accounts, covenant reporting, open banking and PRISM, to provide insights into borrower performance in order to assess risk and opportunity and thereby focus the Borrower Servicers team's relationship management activities.

The Analytics and Technology team work to continuously improve the Group's data warehouse, adding further actionable data and analytics insights.

# People

The Group continues to invest in new talent to meet its growth objectives with senior hires in Business Development, Borrower Services and Borrower Solutions.

In addition to attracting new talent, the Group started a programme to enhance staff engagement levels, the first stage being to articulate and share the Group's core values and culture. The Group's five values are: *one team; empowered people; entrepreneurial spirit; high integrity; owning outcomes.* 

Building on this foundation, further stages of enhanced engagement, including a revised recruitment process and an improved performance review processes, are being developed.

An important element of our strategy is to work closely with regional business finance communities particularly in the UK's major finance hubs. During the period the Group have expanded into new city centre offices in Birmingham and Manchester. With the return to increased office-based working, these regional bases encourage improved communication and co-operation across different internal teams as well as with the local business advisory communities.

### **ESG**

The Group is highly committed to conducting our business in a responsible and sustainable manner and recognises that Environmental, Social and Governance (ESG) principles are important not only for day to day operations but also across its lending activities. Over the course of 2024, the Group conducted a review across the organisation in relation to ESG and identified several focus areas.

Following the review, an action plan was developed which includes

- an employee training and education programme to help our colleagues understand how environmental, social and governance issues affects business performance and sustainability and how the Group can manage risks and opportunities related to ESG;
- incorporating ESG commentary into our underwriting risks and mitigants assessment;
- reviewing our core platform to capture ESG ratings in a simple way to support future reporting;
- leveraging existing relationships with institutions such as the British Business Bank to understand ESG innovation and application across the industry.



# Streamlined Energy and Carbon Reporting (SECR)

Greenhouse gas ('GHG') emissions and energy use data

|  | Year ended<br>June 2024 | Year ended<br>June 2023 |
|--|-------------------------|-------------------------|
| Electricity energy consumption used to calculate emissions (kWh) | 52,250                  | 50,778                  |
| Emissions from electricity consumed (kgCO <sup>2</sup> e)        | 10,882                  | 10,515                  |
| Intensity ratio (kgCO <sup>2</sup> e per FTE)                    | 109                     | 114                     |

The above captures energy consumption and emissions from the Group's activities which are primarily related to powering its leased office space. The energy consumed is based on actual kWh. The calculation of emissions is based on UK government GHG conversion factors.

The Group recognises the importance of transparency and the role it plays in its commitment to sustainability and is actively working on enhancing our data collection and reporting processes. The Group remains committed to energy efficiency and will continue to monitor and manage energy consumption and believes that these efforts will not only benefit the Group and also contribute to global sustainability goals.

# Group's operating performance

Turnover for the year ended 30 June 2024 was £62m compared to £42m in the year ended 30 June 2023, representing 48% growth. Strong growth in turnover was driven by the continued development of the Group's business model from an asset originator and manager to a balance sheet model, supported by diverse funding sources. Total balance sheet AUM grew by 16% to £585m at 30 June 2024, increasing from £432m at 30 June 2023. Balance Sheet AUM benefitted from the consolidation of £85m AUM into TCFV from Project Sphynx Funding 1 Designated Activity Company, underlying balance sheet growth is 8% to £500m.

The Group's results for the year ending 30 June 2024 show a loss before taxation of £23.3m compared to the loss of £5.1m for the prior year owing to the growth in balance sheet AUM, requiring further drawings on the loan facility from InterVest Capital Partners during the year, leading to increased interest payments. The loss is also driven by fair value losses associated with fixed rate interest rate swaps on its legacy fixed rate book which experienced fair value gains in the prior year. The Group views its key measure of profitability as Adjusted EBITDA.

The Group had an operating cash outflow of £139.3m, driven by growing balance sheet AUM through funding loans to borrowers. This was funded by cash inflow of £160.4m from financing activities, largely comprising funding from the senior funders of the SPVs, the loan from InterVest Capital Partners (see note 25) and its own cash generation.

### Financial position

The Group had net assets of £24.4m at the year-end, a decrease of £16.0m from the prior year driven by the Group's loss after tax. Total assets grew by £159m to £628m in line with the growth in balance sheet AUM.

The Group held cash of £46.4m at 30 June 2024 (June 2023: £26.4m) of which £43.2m (June 2023: £22.1m) related to cash held in the SPVs.

The Group had £324m funding available at 30 June 2024 to support new origination.



# **Future developments**

The Group continues to expand its footprint in the UK SME lending market, invest in additional resources and infrastructure capability, and increase and diversify its funding sources to allow it to meet its objectives of growing origination, scaling its operations and improving its profitability.

### Principal risks and uncertainties

The Group faces several risks and uncertainties in reaching its targets (see note 31). These risks include the macro-economic climate which may impact the propensity of SME businesses to borrow, thereby impacting origination levels; market competition which may impact the Group's ability to attract borrowers and grow origination; macro-economic and borrower idiosyncratic factors that may negatively impact the credit worthiness of borrowers to which the Group has lent money which may impact the Group's profitability and capital; the risk of accessing sufficient, economic and flexible funding to finance its asset growth which would impact its ability to reach sufficient scale and profitability; and the risk of attracting and retaining talent to allow it to successfully run its operations.

The Group has taken several steps to mitigate these risks, including upgrading and increasing its business development, monitoring and restructuring staff, increasing its marketing activities, developing specialty focus areas, maintaining strong relationships across the funding market, developing active capabilities in portfolio and loan management, and providing attractive compensation to staff.

The Group has enhanced and upgraded the skillset of its Borrower Services and Borrower Solutions teams to better support borrowers. The Group has a dedicated Capital Markets and Funding team who continue to look for increased and more flexible on-balance sheet as well as forward flow funding from additional sources. Notwithstanding these efforts, there can be no assurance that the Group will be able to achieve its targets of continued origination growth, sufficient scale of operations and sustained profitability.

The Group also recognises that the financial services sector in the UK is a high-profile industry for cyber attacks and as the Group continues to grow in the UK, it may become an increasingly attractive target for such attacks. Whilst this external risk may continue to rise, the Group's exposure is relatively modest and Group has mitigated such risk by reducing the number of access points and adding additional security layers.

# Governance

The Board is responsible for setting the Group's strategy and overseeing the activities of the Group to assure value for shareholders while recognising the wider interests of stakeholders. The Board consists of 4 non-executive members and 2 executive members and benefits from directors with a broad range of skills combined with significant executive and practical experience in specialist areas of lending and funding. The Board meets at least 4 times a year, with more frequent meetings as needed.

The Board has the overall responsibility for the Group's risk management framework. The Group operates under a risk management framework established to identify and document risks, formulate the control environment and monitor activity against control limits. Risk appetite is set by the Board and risks are monitored and assessed by the Board Risk Committee.

The Directors feel that all risks are being managed prudently with no material risks other than those disclosed above.



# Statement by the directors in performance of their statutory duties in accordance with s172 (1) Companies Act 2006

As Directors, we have taken decisions to promote the long-term success of the Company for the benefit of its customers, shareholders and other stakeholders. Examples include securing new funding lines, developing specialist strategies and further investment into the Group, ultimately to allow greater capital to be deployed through our balance sheet to UK SMEs in order to meet their financing needs.

We recognise that effective engagement with stakeholders is key to achieving long-term sustainable success.

To ensure that the requirements of s172 Companies Act 2006 are met, the interests of stakeholder groups are considered through a combination of the following:

- Specific agenda points and papers for each board meeting
- Regular communication with employees on various operational matters as well as Group objectives
- Regular engagement with our external stakeholders including specifically but not limited to institutional funders, equity investors, corporate partners and suppliers
- Consideration of the impact on the Group's operations on the community and the environment and how this can be improved

Specific examples of engagement with stakeholders are set out below.

### Borrowers

Understanding the needs of our target SME borrowers is key to our success. We have worked actively with our borrowers to understand their funding needs, growth requirements and challenges to design bespoke funding structures for each borrower. In addition, we continue to innovate our lending strategy suite, for example the Agile Capital product, to ensure we have the appropriate offering to successfully serve our market. We have continued to invest in technology, which combined with continuous process improvement drives efficiency in the lending process and therefore optimises the customer experience.

# Intermediaries

We rely on strong relationships with corporate advisers as intermediaries for introductions to prospective lending opportunities with their borrower clients. Our senior business development teams have regular engagement with our intermediary community, and we hold events to raise awareness of our market offering. Building strong relationships helps to give us better insights into the needs of SME borrowers and developments in the market. We also seek feedback to understand the positioning of our lending strategies in the market and how we might adapt our product offering in future to increase competitiveness.

# **Employees**

Employees are central to our long-term success and key to achievement of our strategic goals. We made several strategically important hires during the period across all functional areas. We are committed to ensuring that our employee offering remains attractive with the Group completing a compensation and benefits benchmarking exercise annually. We have also expanded the range of forums for employee feedback, to better understand employee needs and ensure that the Group is an inclusive workplace. This has resulted in the launch of our first set of values as noted in the strategic report above.



# **Suppliers**

We have built strong relationships with our key suppliers to develop mutually beneficial and lasting partnerships, particularly in the key focus areas of data, technology and analytics. Engagement with suppliers is through a series of regular interactions and performance reviews with our functional teams. The board recognises that relationships with external suppliers are important to the Group's long-term success and are kept aware of material supplier issues on a regular basis.

### Investors

We have regular engagement with both current and potential future investors (both debt and equity). Many of our investors have supported the Group for several years, demonstrating our commitment to establishing long-term sustainable relationships. We continue to explore opportunities for future investment with both existing investors, and potential new investors.

### Community

Our community engagement is employee led, with employees choosing which charity we will primarily support throughout the year, most recently Dementia UK. We have also engaged in local charitable activities to help support the communities in which we operate, including organising a financial skills workshop at a local secondary school, hosting bake sales across all three of our offices, team and personal challenges, sweepstakes, and raffles, as well as hosting regular collections for local foodbanks, supporting staff with external charity challenges and repurposing equipment for a charity donation.



# **A Attia** Director

Approved by the Board of Directors and signed on behalf of the Board on 30 October 2024.



# **DIRECTORS' REPORT**

Registered Number: 13393055

### Directors

The directors who served the Company during the period and subsequently, unless otherwise stated, were:

Vikram Aggarwal (resigned 9 February 2024)

Ravinder Anand

Amany Attia

Quentin Baer

Ion Dagtoglou (appointed 20 May 2024)

Keith Morgan CBE

Stephen Pateman (appointed 27 February 2024)

Alexander Schmid (resigned 16 November 2023)

### Results for the year and dividends

The loss after taxation for the year ended 30 June 2024 was £23.2m (year ended 30 June 2023: £4.7m). The Directors do not recommend the payment of a dividend for the period (year ended 30 June 2023: £Nil). The consolidated financial statements for the year ended 30 June 2024 are set out in pages 19 to 65.

# Going Concern

The Directors have prepared the consolidated financial statements of the Group on a going concern basis. In making the going concern assessment, the Directors have considered a range of variables, including the Group's current and projected liquidity, profitability and capital position, as well as assessing the principal risks and uncertainties in the Group's business as set out on page 8. The Group's approach to Capital Risk Management is outlined on page 62.

In reaching their going concern conclusion, the Directors considered the Group's base case projections alongside several plausible stress scenarios and a reverse stress test which included stressing future origination and interest rates to assess the impact on cashflow, profitability and capital position. This is in addition to increasing the expected loss rates in the Group's base case model, allowing for portfolio composition and the current economic environment.

The Directors believe that the Group will have adequate resources to continue trading for the foreseeable future under all plausible scenarios.

The Directors have reached this view after considering the following factors:

- The Group benefits from a strong liquidity position, with cash balances as at 30 June 2024 of £46.4m, as well as £255m in unused senior funding lines;
- The Group has additional funding of £75m available from the Mezzanine funding which was entered into in July 2024;
- In July 2024, the Group has fully drawn the £15m undrawn loan from InterVest Capital Partners commitments and £8m preference shares;
- A reasonable proportion of the Group's loan assets are guaranteed by the British Business Bank up to a certain threshold under the CBILS and RLS programmes. The impact of potential credit losses under the guarantees has been carefully modelled in the range of expected and stress scenarios conducted;
- The Directors have reviewed the senior funding lines of the relevant SPVs and have concluded that the onbalance sheet liabilities of these entities only have recourse to the cashflows from the underlying loans they fund and have no recourse to the other assets of the Group, including no cross default or cross acceleration provisions;
- The Directors have reviewed the IFRS9 ECL methodology in the strategic plan taking into consideration portfolio and borrower composition; and



# THINCATS

# **DIRECTORS' REPORT (continued)**

• The Directors have also assessed the impact of plausible stress scenarios on the covenants within the Group's funding from institutional and corporate investors and have determined that for a period for at least 12 months from the issuance of these consolidated financial statements, all covenants should be satisfactorily met.

Consequently, the Directors are satisfied that the Group has adequate resources to continue in operational existence for at least 12 months from the date of approval of these consolidated financial statements and therefore consider it is appropriate to adopt the going concern basis in preparing the accounts.

# Indemnity

The Group has in accordance with section 310(3) of the Companies Act 2006 paid for liability insurance and indemnified the Directors against any liability incurred by them in defending proceedings in which:

- judgement is given in their favour; or
- they are acquitted in connection with an act of negligence, default, breach of duty or breach of trust in connection with the affairs of the Group.

### Information presented in other sections

Post balance sheet events are set out in note 37 and information relating to future developments are included in the Strategic report.

The Group's relationships with its suppliers are described within the Strategic Report (see page 10)

Energy and carbon disclosures together with a description of the methodology used to calculate consumption is described within the Strategic Report (see page 7).

# Statement of disclosure of information to auditors

So far as each person who was a Director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow Directors and the Group's auditor, each Director has taken all the steps that they are obliged to undertake as a Director in order to make himself/herself aware of any relevant information and to establish that the auditor is aware of that information.

The above confirmation is given and should be interpreted in accordance with the provision of s418 of the Companies Act, 2006.

# Re-appointment of auditors

Deloitte LLP have indicated their willingness to be reappointed for another term and appropriate arrangements have been put in place for them to be deemed reappointed in the absence of an annual general meeting.

# Strategic Report

The Company has chosen in accordance with the Companies Act 2006, s.414C(11) to set out in the Group Strategic Report information required by Large and Medium-sized Companies and Groups (Account and Reports) Regulations 2008, Sch. 7 to be contained in the Directors' Report.



# **DIRECTORS' REPORT (continued)**

# Statement of Directors' Responsibilities in Respect of the Annual Report and the Financial Statements

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare Group and Company financial statements for each financial year. Under that law the Directors have elected to prepare the Group and Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland. Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Company and the Group for that period. In preparing these financial statements the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's and Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



**A Attia** Director



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THINCATS GROUP LIMITED

### Report on the audit of the consolidated financial statements

### Opinion

In our opinion the consolidated financial statements of ThinCats Group Limited (the 'parent company') and its subsidiaries (the 'group'):

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30 June 2024 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the consolidated financial statements which comprise:

- the consolidated statement of comprehensive income;
- the consolidated and parent company statement of financial position;
- the consolidated and parent company statements of changes in equity;
- the consolidated cash flow statement; and
- the related notes 1 to 37.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the consolidated financial statements section of our report.

We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the consolidated financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the consolidated financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the consolidated financial statements are authorised for issue.



Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

### Other information

The other information comprises the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the consolidated financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the consolidated financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the consolidated financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is located on the FRC's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

# Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.



# **THINCATS**

We considered the nature of the group's industry and its control environment, and reviewed the group's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management and the directors about their own identification and assessment of the risks of irregularities, including those that are specific to the group's business sector.

We obtained an understanding of the legal and regulatory frameworks that the group operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the consolidated financial statements. These included UK Companies Act and tax legislation; and
- do not have a direct effect on the consolidated financial statements but compliance with which may be fundamental to the group's ability to operate or to avoid a material penalty.

We discussed among the audit engagement team including relevant internal specialists such as tax, valuations, IT, credit modelling and data analytics specialists regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the consolidated financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the following areas, and our procedures performed to address them are described below:

# Loan Impairment:

- o We conducted walkthroughs of the loan impairment business process to understand key controls and assessed the loan impairment methodology's alignment with IFRS 9 'Financial Instruments';
- o We involved our Credit and Modelling Specialists to assess the underlying loan impairment models, focusing on design and key input parameters;
- o We evaluated the appropriateness of the macroeconomic scenarios used in the impairment assessment, including the rationale behind the assigned weightings;
- O We reviewed the criteria used to determine a significant increase in credit risk, which triggers a loan's movement from stage 1 to stage 2, and assessed its practical implementation;
- o We examined the loan impairment recorded on a sample of individually assessed loans classified as stage 3; and
- We challenged the completeness and accuracy of management overlays included in the loan impairment calculation.

# Effective Interest Rate ('EIR'):

- o We conducted walkthroughs of the EIR business processes to understand the key controls and assessed the methodology used by management to determine the EIR;
- o We assessed whether the fees included and excluded from the EIR computation were compliant with IFRS 9;
- o We tested the completeness and accuracy of the fees and costs that were included within the EIR calculation; and
- We involved our data analytics specialists to perform a recomputation of the EIR adjustment and contractual interest income and compared to that determined by the management.

# • Consolidation of TC Funding V DAC ('TCF V'):

- We made inquiries with management to obtain an understanding of the structure of TCF V within the Group and its overall purpose;
- We conducted walkthroughs of the consolidation process for TCF V to understand the key controls in place and assess their effectiveness in ensuring accurate and complete consolidation;



# **THINCATS**

- We examined key transaction documents and agreements related to TCF V to verify the nature of the relationship, identify any specific terms or conditions, and confirm the Group's rights and obligations;
- We assessed whether the Group demonstrably possesses the rights to risks and rewards associated with TCF
   V; and
- o We tested the consolidation workings for TCF V, including the accuracy and completeness of elimination journal entries, to ensure the accurate reflection of the Group's financial position.

### Going concern assumption:

- We reviewed management's assessment of the Group's ability to continue as a going concern, including the methodology used, key assumptions made, and the adequacy of disclosures in the financial statements;
- We challenged management's financial forecasts under both base and plausible stress scenarios, focusing on the reasonableness of key assumptions, particularly those related to origination of loans in the future periods.
   This also included examining capital and liquidity positions throughout the going concern assessment period;
- We assessed the availability of financing over the going concern assessment period particularly those related to senior funding lines within Special Purpose Entities (SPEs) and corporate loan facilities;
- We examined the structure and maturity profile of the Group's liabilities to determine their potential impact on the going concern assessment. This included reviewing debt covenants within existing facilities to assess compliance over the going concern assessment period and identify any potential breaches that could trigger early repayment clauses; and
- We considered the nature and significance of events occurring after the reporting date to assess their potential impact on management's going concern assessment and forecasts.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

# In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the consolidated financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of management and legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance.



Report on other legal and regulatory requirements

Opinions on other matters prescribed by the Companies Act 2006

Based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the consolidated financial statements are prepared is consistent with the consolidated financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

# Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

- DocuSigned by:

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Christopher Mather, FCA (Senior statutory auditor) For and on behalf of Deloitte LLP Statutory Auditor London, United Kingdom 30 October 2024



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Registered Number: 13393055 For the year ended 30 June 2024

| Tor the year chaca 30 Jane 2021   | Notes | Year ended<br>30 June 2024<br>Group<br>£'000 | Year ended<br>30 June 2023<br>Group<br>£'000 |
|---|-------|--|--|
| Turnover  | 4     | 61,519                                       | 41,935                                       |
|   |       | ·  | ŕ  |
| Cost of sales   | 5     | (35,749)                                     | (21,889)                                     |
| Gross profit  | _     | 25,770                                       | 20,046                                       |
| Administrative costs  | 10    | (24,002)                                     | (21,717)                                     |
| Operating profit / (loss)   | -     | 1,768  | (1,671)                                      |
| Other income – fair value movement on financial assets measured at fair value | 26    | (2,326)                                      | 13,614                                       |
| Other Income  | 11    | 5,314  | 1,584  |
| Interest receivable and similar income  |       | 526  | 3  |
| Interest payable and similar expenses   | 12    | (22,993)                                     | (15,772)                                     |
| Impairment of loans receivables   | 13    | (7,193)                                      | (2,861)                                      |
| Gain on remeasurement of issued notes from TCF V                              | 14    | 1,571  | -  |
| Loss before taxation  | -     | (23,333)                                     | (5,103)                                      |
| Taxation  | 15    | 126  | 369  |
| Loss for the financial year   | -     | (23,207)                                     | (4,734)                                      |
| Loss for the year attributable to:  |       |  |  |
| Equity shareholders of the parent   | -     | (23,207)                                     | (4,734)                                      |
| Loss for the year   | _     | (23,207)                                     | (4,734)                                      |

The above results are derived from continuing operations. The notes on pages 25 to 65 form an integral part of these consolidated financial statements.



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Registered Number: 13393055

As at 30 June 2024

|                                       |      | 30 June<br>2024 | 30 June<br>2023 | 30 June<br>2024 | 30 June<br>2023 |
|---------------------------------------|------|-----------------|-----------------|-----------------|-----------------|
|                                       | Note | Group           | Group           | Company         | Company         |
|                                       |      | £'000           | £'000           | £'000           | £'000           |
| Non-current assets                    |      |                 |                 |                 |                 |
| Goodwill                              | 16   | 2,060           | 2,241           | -               | -               |
| Tangible assets                       | 17   | 47              | 66              | -               | -               |
| Investment in subsidiary              | 18   | -               | -               | 3,716           | 3,568           |
| Loans receivables                     | 19   | 528,885         | 373,480         | -               | -               |
| Debtors                               | 21   | 4,245           | 11,921          |                 | 98,601          |
|                                       |      | 535,237         | 387,708         | 3,716           | 102,169         |
| Current assets                        |      |                 |                 |                 |                 |
| Debtors                               | 21   | 6,343           | 8,828           | 129,192         | 82              |
| Loan commitment asset                 | 22   | 1,855           | -               | 1,855           | -               |
| Loans receivables                     | 19   | 38,693          | 45,569          | -               | -               |
| Cash at bank                          | 23   | 46,423          | 26,375          | 1               | -               |
|                                       |      | 93,314          | 80,772          | 131,048         | 82              |
| Current liabilities                   |      |                 |                 |                 |                 |
| Creditors                             | 24   | (21,179)        | (18,113)        | (1,192)         | (1)             |
| Net current assets                    |      | 72,135          | 62,659          | 129,856         | 81              |
| Total assets less current liabilities |      | 607,372         | 450,367         | 133,572         | 102,250         |
| Non-current liabilities               | 25   | (582,961)       | (409,974)       | (98,375)        | (72,619)        |



Creditors

| Net assets                                  |    | 24,411   | 40,393   | 35,197  | 29,631 |
|---|----|----------|----------|---------|--------|
| Capital and reserves                        |    |          |          |         |        |
| Share capital                               | 27 | 3,398    | 3,398    | 3,398   | 3,398  |
| Share premium                               | 28 | 147      | 147      | 147     | 147    |
| Deferred Shares                             | 27 | 3,367    | -        | 3,367   | -      |
| Warrants issued over own equity             | 29 | 29,680   | 25,970   | 29,680  | 25,970 |
| Share-based payment reserve                 |    | 319      | 171      | 319     | 171    |
| Profit and loss account                     |    | (86,767) | (63,560) | (1,714) | (55)   |
| Merger reserve                              | 30 | 74,267   | 74,267   | -       | -      |
|   |    | 24,411   | 40,393   | 35,197  | 29,631 |
| Equity attributable to owners of the parent |    | 24,411   | 40,393   | 35,197  | 29,631 |

The notes on pages 25 to 65 form an integral part of these financial statements.

As permitted by s408 Companies Act 2006, the Company has not presented its own Statement of Comprehensive Income and related notes, as it prepares Group accounts. The Company's loss for the year was £1,659k (year to 30 June 2023: £44k). The financial statements were approved by the Board of Directors and authorised for issue on 30 October 2024 and are signed on its behalf by:



A Attia

Director



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|                                     | Notes    | Share<br>Capital<br>£'000 | Share<br>premium<br>£'000 | Deferred<br>Share<br>£'000 | Warrants<br>issued over<br>own equity<br>£'000 | Share-based payment reserve £'000 | Profit and<br>Loss<br>account<br>£'000 | Merger<br>Reserve<br>£'000 | TOTAL<br>£'000 |
|-------------------------------------|----------|---------------------------|---------------------------|----------------------------|--|-----------------------------------|--|----------------------------|----------------|
| Balance at 1 January 2022           |          | 3,398                     | 147                       | -                          | 22,260   | 105                               | (58,826)                               | 74,267                     | 41,351         |
| Loss for the year                   |          | -                         | -                         | -                          | -  | -                                 | (4,734)                                | -                          | (4,734)        |
| Equity-settled share-based payments | 9        | -                         | -                         | -                          | -  | 66                                | -                                      | -                          | 66             |
| Issue of A2 Warrants                | 29       | -                         | -                         | -                          | 3,710  | -                                 | -                                      | -                          | 3,710          |
| Balance at 30 June 2023             | _        | 3,398                     | 147                       | -                          | 25,970   | 171                               | (63,560)                               | 74,267                     | 40,393         |
|                                     |          |                           |                           |                            |  |                                   |  |                            |                |
| Loss for the year                   |          | -                         | -                         | -                          | -  | -                                 | (23,207)                               | -                          | (23,207)       |
| Equity-settled share-based payments | 9        | -                         | -                         | -                          | -  | 148                               | -                                      | -                          | 148            |
| Issue of Deferred Shares            | 27       | -                         | -                         | 3,367                      | -  | -                                 | -                                      | -                          | 3,367          |
| Issue of A2 Warrants                | 29       | -                         | -                         | -                          | 3,710  | -                                 | -                                      | -                          | 3,710          |
| Balance at 30 June 2024             | <u>-</u> | 3,398                     | 147                       | 3,367                      | 29,680   | 319                               | (86,767)                               | 74,267                     | 24,411         |



# COMPANY STATEMENT OF CHANGES IN EQUITY

|  | Notes | Share<br>Capital<br>£'000 | Share<br>premium<br>£'000 | Deferred<br>Shares<br>£'000 | Warrants<br>issued over<br>own equity<br>£'000 | Share-<br>based<br>payment<br>reserve<br>£'000 | Profit and<br>Loss<br>account<br>£'000 | TOTAL<br>£'000 |
|--|-------|---------------------------|---------------------------|-----------------------------|--|--|--|----------------|
| Balance at 1 January 2022<br>Loss for the year |       | 3,398                     | 147                       | -                           | 22,260   | -  | (11)                                   | 25,794         |
| Issue of B shares                              |       | _                         | -                         | -                           | _  | -  | (44)                                   | (44)           |
| Equity-settled share-based payments            |       | -                         | _                         | -                           | -  | 171  | -                                      | 171            |
| Issue of A2 warrants                           | 29    | -                         | -                         | -                           | 3,710  | -  | -                                      | 3,710          |
| Balance at 30 June 2023                        | _     | 3,398                     | 147                       |                             | 25,970   | 171  | (55)                                   | 29,631         |
| Loss for the year                              |       |                           |                           |                             |  |  | (1,659)                                | (1,659)        |
| Issue of Deferred Shares                       | 27    | -                         | -                         | 3,367                       | -  | -  |  | 3,367          |
| Equity-settled share-based payments            |       | -                         | -                         | -                           | -  | 148  | -                                      | 148            |
| Issue of A2 warrants                           | 29    | -                         | -                         | -                           | 3,710  | -  | -                                      | 3,710          |
| Balance at 30 June 2024                        |       | 3,398                     | 147                       | 3,367                       | 29,680   | 319  | (1,714)                                | 35,197         |



# CONSOLIDATED STATEMENT OF CASHFLOW

For the year ended 30 June 2024

|  | Notes    | Year ended<br>30 June 2024<br>Group<br>£'000 | Year ended<br>30 June 2023<br>Group<br>£'000 |
|--|----------|--|--|
| NET CASH OUTFLOW FROM OPERATING ACTIVITIES                       | 32       | (139,286)                                    | (73,108)                                     |
| INVESTING ACTIVITIES   |          |  |  |
| Purchase of tangible fixed assets                                | 17       | (15)   | (72)   |
| NET CASH OUTFLOW FROM INVESTING ACTIVITIES                       | _        | (15)   | (72)   |
| FINANCING ACTIVITIES   |          |  |  |
| Proceeds from preference shares                                  |          | 8,633  | -  |
| Proceeds from deferred shares                                    |          | 3,367  | -  |
| Proceeds from senior funding into SPV's                          |          | 125,297                                      | 22,810                                       |
| Proceeds from TCF V junior funding                               |          | 21,934                                       | -  |
| Proceeds of corporate loans                                      |          | 16,495                                       | 39,075                                       |
| Interest paid  |          | (16,377)                                     | (9,645)                                      |
| NET CASH INFLOW FROM FINANCING ACTIVITIES                        | _        | 159,349                                      | 52,240                                       |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS             | <u>-</u> | 20,048                                       | (20,940)                                     |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR                   |          | 26,375                                       | 47,315                                       |
| CASH AND CASH EQUIVALENTS AT END OF YEAR                         | _        | 46,423                                       | 26,375                                       |
| Relating to:   |          |  |  |
| Bank balances and short-term deposits included in 'cash at bank' | 23       | 46,423                                       | 26,375                                       |

The notes on pages 25 to 65 form an integral part of these consolidated financial statements.



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2024

### 1. GENERAL INFORMATION

Thincats Group Limited is a private company limited by shares and incorporated in England. Its registered office is located at 2 Snowhill, Snowhill Queensway, Birmingham, B4 6GA.

### 2. ACCOUNTING POLICIES

# a) Statement of compliance and basis of preparation of financial statements

The consolidated financial statements of the Group and separate financial statements of the Company have been prepared under the historical cost convention, modified to include certain items at fair value, and in accordance with Financial Reporting Standard 102 ('FRS 102') issued by the Financial Reporting Council.

The consolidated financial statements comprise the financial statements of the Company, its subsidiaries and SPVs that it controls as at 30 June 2024.

The principal accounting policies applied in the preparation of these consolidated and Company financial statements are summarised below. They have been applied consistently throughout the current year and prior period.

Thincats Group Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements. Exemptions have been taken in relation to the requirement to present a statement of comprehensive income and statement of cash flows and the related notes, remuneration of key management personnel, share-based payment disclosures, and financial instrument disclosures.

For the year ended 30 June 2024, the following subsidiaries of the Company were entitled to exemption from audit under Section 479A of the Companies Act 2006 relating to subsidiary companies.

| Subsidiary Name                           | Companies House Registration Number |
|---|-------------------------------------|
| Business Loan Capital Limited ('BLC Ltd') | 09867563                            |
| Thincats Limited                          | 09707863                            |
| TC Loans Limited                          | 13031559                            |

The following dormant subsidiaries of the Company have taken advantage of the Companies Act 2006 Section 394A exemption from preparing individual accounts and Section 448A exemption from filing individual accounts. The directors of the subsidiaries are exempt from the requirement to deliver a copy of the subsidiaries' individual accounts by virtue of Section 448A.

| Subsidiary Name                                | Companies House Registration Number |
|--|-------------------------------------|
| TC Loans I Limited                             | 09721235                            |
| TC Loans II Limited (owned by BLC Ltd)         | 11680000                            |
| ESF Loans Limited                              | 10725890                            |
| TC Security Trustee Limited (owned by BLC Ltd) | 12633574                            |



For the year ended 30 June 2024

# b) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company, its subsidiaries and SPVs it controls (the 'Group') as at 30 June. Control is achieved when the Company:

- Has the power over the investee
- Is exposed, or has rights, to variable returns from its involvement with the investee
- Has the ability to use its power to affect its returns

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it considers that it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- The size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders
- Potential voting rights held by the Company, other vote holders or other parties
- Rights arising from other contractual arrangements
- Any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, the results of subsidiaries are acquired or disposed of during the year are included in profit or loss from the date the Company gains control until the date when the Company ceases to control the subsidiary.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Business combinations are accounted for under the purchase method. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the Group.



For the year ended 30 June 2024

The basis of preparation is through a methodology of consolidation of SPVs where the Group carries the risk but also receives the reward for the loan assets in these entities. The SPVs receive funding from senior and junior investors. The senior investors receive a defined interest payment. The Group, as the junior investor, receives the remaining Net Interest Margin (NIM) on these assets and carries the entire risk of loss up to the value of the junior investment on two vehicles (TC Funding I Limited and TC Funding III Limited) which are fully consolidated into Group's results. TC Funding V DAC is a fully consolidated vehicle in which the Group is the majority junior investor. The Group carries the risk of loss in proportion to its junior investment, the minority junior investor carries the risk of loss on its proportion of junior investment. The minority junior investment is recognised as a financial liability held at amortised cost in the Group balance sheet. The three SPVs operate as delegated schemes where the Group decides which loans to invest in based on agreed criteria with the institutional investors (the senior funders) for the relevant SPV.

The Group applies silo accounting to consolidate part of a legal entity in the preparation of the Group consolidated financial statements under circumstances where it is possible to consider a silo as a distinct entity, rather than the entire legal entity, as a subsidiary controlled by the Company in accordance with FRS 102. Considering an individual silo as a separate entity for the purposes of FRS 102 effectively means viewing the whole legal entity (containing within it multiple silos) as, in substance, a group of entities rather than one single entity. The determination as to whether the whole legal entity is, in substance, a group of separate entities is a matter requiring careful judgement, based on all the relevant facts and circumstances. Key considerations include:

- Strict legal separation of the assets and liabilities of individual silos during the life of the silos and no commingling of assets and liabilities upon liquidation
- Distinct and separate funding for each silo
- Risk management, investment strategy and income distribution decisions undertaken by the single cell only
- No transfer of risk sharing among different silos
- Strict legal segregation of assets and liabilities hold true on bankruptcy of any of the cells

Silo accounting has been applied to consolidate the Group's share in the assets and liabilities of TC Funding Limited in the consolidated financial statements. TC Funding Limited is an SPV specifically created to administer CBILS and RLS lending. Three of the seven silos of TC Funding Ltd hold assets which are effectively owned by the Group, via TC Funding I limited, TC Funding III limited and Thincats Limited, and are consolidated in preparation of the consolidated financial statements of the Group.



For the year ended 30 June 2023

### c) Going Concern

The Directors have prepared the consolidated financial statements of the Group on a going concern basis. In making the going concern assessment, the Directors have considered a range of variables, including the Group's current and projected liquidity, profitability and capital position, and assessed the principal risks and uncertainties in the Group's business as set out on page 8. The Group's approach to Capital Risk Management is outlined on page 62.

In reaching their going concern conclusion, the Directors considered the Group's base case projections alongside several plausible stress scenarios and a reverse stress test which included stressing future origination and interest rates to assess the impact on future cashflow, profitability and capital position. This is in addition to increasing expected loss rates in the Groups base case model, allowing for portfolio composition and the current economic environment.

The Directors believe that the Group will have adequate resources to continue trading for the foreseeable future under all plausible scenarios.

The Directors have reached this view after taking into account the following factors:

- The Group benefits from a strong liquidity position, with cash balances as at 30 June 2024 of £46.4m, as well as £255m in unused senior funding lines
- The Group has additional funding of up to £75m available from the Mezzanine funding which was entered into in July 2024
- In July 2024, the Group has fully drawn remaining undrawn commitments of £15m InterVest and £8m preference shares
- A reasonable proportion of the Group's loan assets are guaranteed by the BBB up to a certain threshold under the CBILS and RLS programmes. The impact of potential credit losses under the guarantees has been carefully modelled in the range of expected and stress scenarios conducted.
- The Directors have reviewed the senior funding lines of the relevant SPVs and have concluded that the onbalance sheet liabilities of these entities only have recourse to the cashflows from the underlying loans they fund and have no recourse to the other assets of the Group, including no cross default or cross acceleration provisions.
- The Directors have reviewed the IFRS9 ECL methodology in the strategic plan taking into consideration portfolio and borrower composition.
- The Directors have also assessed the impact of plausible stress scenarios on the covenants within the Group's funding from other institutional and corporate investors and have determined that for a period for at least 12 months from the issuance of these consolidated financial statements, all covenants should be satisfactorily met.

Consequently, the Directors are satisfied that the Group has adequate resources to continue in operational existence for at least 12 months from the date of approval of these consolidated financial statements and therefore consider it is appropriate to adopt the going concern basis in preparing the accounts.



For the year ended 30 June 2024

### d) Foreign currencies

The Group's functional and presentation currency is the pound sterling. Transactions in currencies other than the functional currency ('foreign currencies') are initially recorded at the exchange rate prevailing on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

All translation differences are taken to profit and loss, except to the extent they relate to gains or losses on non-monetary items recognised in other comprehensive income when the related translation gains or losses are also recognised in other comprehensive income.

### e) Business combinations

Business combinations are accounted for by applying the purchase method. The cost of a business combination is the fair value of the consideration given, liabilities incurred or assumed and of equity instruments issued plus the costs directly attributable to the business combination. Where control is achieved in stages the cost is the consideration at the date of each transaction.

On acquisition of a business, fair values are attributed to the identifiable assets, liabilities and contingent liabilities unless the fair value cannot be measured reliably, in which case the value is incorporated in goodwill. Intangible assets are only recognised separately from goodwill where they are separable and arise from contractual or other legal rights. Where the fair value of contingent liabilities cannot be reliably measured they are disclosed on the same basis as other contingent liabilities.

Goodwill recognised represents the excess of the fair value and directly attributable costs of the purchase consideration over the fair values to the Group's interest in the identifiable net assets, liabilities and contingent liabilities acquired.

# f) Goodwill

Goodwill arising on the acquisition of subsidiary undertakings and businesses, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight-line basis over its useful economic life, which is 20 years. Provision is made for any impairment.

Negative goodwill is similarly included in the balance sheet and is credited to the profit and loss account in the periods in which the acquired non-monetary assets are recovered through depreciation or sale. Negative goodwill in excess of the fair values of the non-monetary assets acquired is credited to the statement of comprehensive income in the periods expected to benefit.



For the year ended 30 June 2024

# g) Impairment of non-financial assets

An asset is impaired where there is objective evidence that, as a result of one or more events that occurred after initial recognition, the estimated recoverable value of the asset has been reduced. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use.

The recoverable amount of goodwill is derived from measurement of the present value of the future cash flows of the cash-generating units of which the goodwill is a part. Any impairment loss in respect of a Cash Generating Unit ('CGU') is allocated first to the goodwill attached to that CGU, and then to other assets within that CGU on a prorata basis.

Where indicators exist for a decrease in impairment loss previously recognised for assets other than goodwill, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired asset to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised. Where a reversal of impairment occurs in respect of a CGU, the reversal is applied first to the assets of the CGU, except for goodwill, on a pro-rata basis. Impairment of goodwill is never reversed.

### h) Remeasurement of issued notes

Notes issued to junior investors by TCFV, which the Group consolidates, are initially recognised at fair value which is assumed to be equal to the consideration received. The notes are subsequently measured at amortised cost using the effective interest rate method. Upon initial recognition, the effective interest rate of the notes which is based on the expected cash flows of the notes considering all the contractual terms but excluding credit losses.

The SPV adjusts the amortised cost of the notes to reflect revised estimates of the contractual cashflows discounted at the original effective interest rate. The revised cash flows are estimated using a probability weighted approach. The remeasurement is recognised in the Group's income statement.

### i) Turnover

Turnover is recognised using the effective interest rate (EIR) method, except for loans held at fair value through profit and loss ('FVTPL') and the on-going platform fee which is measured at the fair value of the fees received or receivable for the provision of services in the ordinary course of business.

The EIR method calculates the amortised cost of a financial asset or liability and allocates interest expense over the relevant period. The EIR is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the EIR, transaction costs and other premiums or discounts) through the expected life of the financial asset or liability, or where appropriate a shorter period, to the amortised cost of a financial asset or liability.

For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset. If, in subsequent reporting periods, the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset.

Turnover principally includes the following:



For the year ended 30 June 2024

# Interest income earned on loans to SME borrowers

This includes interest earned on loans extended to SME borrowers in direct lending or on lending via SPV's which are consolidated in the consolidated financial statements of the Group. Interest income is recognised on an EIR basis.

### Arrangement fee

The Group earns arrangement fees for providing lending arrangements. Up-front arrangement fees are received from borrowers on forward flow loans and are recognised in full when the loan is drawn down by the borrower.

For on balance sheet loans the arrangement fee is considered as part of estimated cash flows used for determining the EIR and is recognised over the life of the loan using the effective interest rate method.

### On-going platform fee

On-going platform fees are recognised on an accruals basis throughout the life of the loan based on the balance of the loan held by the lender. Recovery fees are earned when a loan defaults and fees are charged with costs recovered on recovery as they crystalise.

# Committed facility fees

Commitment fees are paid by the borrower on the undrawn element of committed facilities.

### j) Cost of sales

Cost of sales includes interest paid on senior funding which is directly attributable to the origination of loans, the principal operating activity of the Group. The interest paid on senior funding is recognised using the EIR method. Cost of sales also includes scheme lender fees which are payable to the BBB for the CBILS and RLS loans guarantee, scheme lender fees are recognised on an accruals basis. Variable interest on the minority junior notes issued from TCFV is also included within cost of sales.

# k) Interest payable and similar expenses

The corporate level borrowings of the Group consist of a term credit facility agreement and a risk retention financing facility agreement (see note 24) which are considered to be part of the financing activities of the Group. Consequently the interest paid on these borrowings is included in Interest payable and similar expenses and are recognised using the EIR method.

# I) Employee benefits

# Short-term benefits

The costs of short-term employee benefits are recognised as an expense in the period in which the service is received. No costs have been capitalised as an intangible fixed asset.

The holiday year for the Group ends at the calendar year end and employees are able to carry over a maximum of 5 days. The cost of this unused entitlement has been recognised in the period in which the employees' services are received.



For the year ended 30 June 2024

### Defined contribution pension plans

Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered services entitling them to the contributions. Payments made to state-managed retirement benefit plans are accounted for as payments to defined contribution plans where the Group's obligations under the plans are equivalent to those arising in a defined contribution retirement benefit plan.

### Annual bonus plan

The Group operates annual bonus plans for employees. An expense is recognised in the consolidated statement of comprehensive income when the Group has a legal obligation to make payments under the plans as a result of past events and a reliable estimate of the obligation can be made.

### m) Cash and Cash Equivalents

Cash and cash equivalents are basic financial assets and include cash held at call with banks. The carrying amounts of these assets is considered to be equal to their fair value. The cash value also includes amounts in the SPV's which include principal repayments from borrowers attributable to the Group and cash waiting to deployed into new loans. See note 23.

### n) Financial Instruments

The Group applies IFRS 9 Financial Instruments for recognition and measurement of all the Group's financial instruments, in accordance with FRS 102 Section 11 paragraph 11.2. Disclosure in relation to the financial instruments are made in accordance with the requirements of FRS 102 Section 11 and Section 12.

*Initial recognition and measurement* 

The Group initially recognises financial instruments on the date which they are originated, acquired or on the trade date which is when the Group become a party to the contractual provisions of the instrument.

Under IFRS 9 financial instruments are classified at initial recognition into one of three measurement categories:

- subsequently measured at amortised cost
- fair value through other comprehensive income (FVOCI)
- fair value through profit or loss (FVTPL)

The classification of financial instruments at initial recognition depends on the financial instrument's contractual cash flow characteristics and the Group's business model for managing and holding them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied a practical expedient, the Group initially measures a financial instrument at its fair value, plus, in the case of a financial instrument not at FVTPL, directly attributable transaction costs.

Financial assets classified and measured at amortised cost, give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding and are held in a business model with the objective to collect contractual cash flows. Financial assets with cash flows that are SPPI and held in a business model which collects contractual cash flows and sells financial assets are classified as FVOCI. Financial instruments with cash flows that are not SPPI are classified and measured at FVTPL, irrespective of the business model.

All of the Group's financial liabilities are measured subsequently at amortised cost using the effective interest method.



For the year ended 30 June 2024

Amortised cost and effective interest rate method

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition less principal repayments or receipts, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount recognised and the maturity amount,

adjusted for any loss allowance. The gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.

### **FVTPL**

Financial instruments at FVTPL are measured at fair value, with any fair value gains or losses recognised in profit or loss. The net gain or loss recognised in profit or loss includes any dividend or interest earned on the financial asset and is included in 'Other gains and losses.'

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs.

The Group measures derivatives and loan receivables at FVTPL (see note 26).

# Impairment of Financial Assets

For loan receivables the Group recognises lifetime Expected Credit Loss ('ECL') when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12 month ECL.

The expected credit losses on these financial assets are calculated using the Group's internal risk grading derived from statistical analysis of 50,000 mid-market insolvencies over 15 years, adjusted based on a macro-economic forecast of future insolvency rates relative to this observed history and adjusted for factors that are specific to the borrowers, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12 month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

# (i) Significant Increase in Credit Risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information. Forward-looking information includes consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.



For the year ended 30 June 2024

The Group has a simple loan construct with fixed and variable rate interest term loans, that either amortise, have bullet payments or a hybrid of bullet and amortising. Significant increase in credit risk is assessed through categorising the loans into one of three categories:

- Stage 1 Performing. There is no significant increase in credit risk since origination. The borrower has a low risk of default and does not have arrears. All covenants with Group are being met.
- Stage 2 Significant Increase in Credit Risk. The borrower has missed payments, there is risk of capital loss or insolvency but do not have objective evidence of impairment.
- Stage 3 Default. There is objective evidence of impairment and credit risk at the reporting date, or the borrower is in formal insolvency or enforcement process.

The Group internally manages loan performance through 5 "watch list" (WL) statuses.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria can identify significant increase in credit risk before the amount becomes past due.

# (ii) Definition of Default

The Group considers the following as constituting an event of default for internal credit risk management purposes as historical experience indicates that financial assets that meet any of the following criteria are generally not recoverable:

- When there is a breach of financial covenants by the debtor or any other provision in the finance documents
- Information developed internally or obtained from external sources indicating that the debtor is unlikely to pay its creditors, including the Group, in full (without considering any collateral held by the Group)

Irrespective of the above analysis, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

# (iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- Significant financial difficulty of the borrower, including a past due event.
- It is becoming probable that the borrower will enter an insolvency process or a financial reorganisation.
- The disappearance of an active market for that financial asset because of financial difficulties.
- Information from a third party independent business review where due diligence of a borrower has indicated a potential risk of credit loss.



For the year ended 30 June 2024

(i) Write off policy

The Group writes off a financial asset when there has been a final recovery of the loan or any insolvency process is closed. Any recoveries made are recognised in profit or loss. There may be occasions where a loan is restructured resulting in part of the loan being written off.

(ii) Measurement and recognition of expected credit losses

The measurement of expected credit losses is a function of the probability of default ('PD'), loss given default ('LGD') (i.e. the magnitude of the loss if there is a default) and the estimated exposure at default (EAD).

# Probability of Default (PD)

The PD is derived from the Group's proprietary PRISM model which assigns a borrower's credit rating of 1 to 5 stars, with 1 star being the worst risk and 5 stars the least risk. PRISM has been modelled on historical data for each star grading over the period 2007 to 2019 and is used for provisioning, adjusted based on a macro-economic forward-looking forecast.

Star ratings are held as at origination and updated at least annually based on available data. The PD will change as PRISM updates credit ratings over time.

For stage 1 loans, the Group uses the 12 month PD, and for stage 2 the Group uses a lifetime PD. Stage 3 loans are individually assessed using 3<sup>rd</sup> party outcome statements.

# Loss Given Default (LGD)

The LGD is determined from the PRISM security grading, which assigns a 1- 5 padlock grade based on the recoverability of the loan, based on assets or cashflows where 1 padlock is low security and 5 padlocks are higher security.

Padlock grades are held as at origination unless more up to date consistent information becomes available. The LGD's will update as PRISM security gradings are updated over time.

For stage 3 loans the Group uses the LGD derived from management judgement based on the detailed knowledge of these loans, typically with third party advice of an estimated outcome. An 80% reduction in LGD is added to reflect the BBB guarantee for all CBILS and RLS loans.

The Group has also added post model adjustments (PMAs) covering the concentration risk in its asset base specifically addressing the size of the loan book and the higher concentration of larger loans. The basis of the modelling is through using statistical analysis across the balance sheet exposure of the loan book that is not credit impaired.

# (iii) Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity or institutional funder.



For the year ended 30 June 2024

#### Derivative financial instruments

Derivative financial instruments of the Group include interest rate swaps to manage its exposure to interest rate risks and, A3 Warrants issued by the Company that have been classified as a derivative financial liability. Further details of derivative financial instruments are disclosed in note 26.

Derivatives are recognised initially at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The resulting gain or loss is recognised in profit or loss immediately.

A derivative with a positive fair value is recognised as a financial asset whereas a derivative with a negative fair value is recognised as a financial liability. Derivatives are not offset in the financial statements unless the Group has both a legally enforceable right and intention to offset. A derivative is presented as a non-current asset or a non-current liability where the remaining maturity of the instrument is more than 12 months and it is not due to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

#### **Embedded derivatives**

An embedded derivative is a component of a hybrid contract that also includes a non-derivative host — with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. Derivatives embedded in hybrid contracts with a financial asset host within the scope of IFRS 9 are not separated. The entire hybrid contract is classified and subsequently measured as either amortised cost or fair value as appropriate.

Derivatives embedded in hybrid contracts with hosts that are not financial assets within the scope of IFRS 9 (e.g. financial liabilities) are treated as separate derivatives when they meet the definition of a derivative, their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at FVTPL.

An embedded derivative is presented as a non-current asset or non-current liability if the remaining maturity of the hybrid instrument to which the embedded derivative relates is not expected to be realised or settled within 12 months.

No material embedded derivatives have been identified as at 30 June 2024 or 30 June 2023.

### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.



For the year ended 30 June 2024

When the Group exchanges with the same lender, one debt instrument for another with substantially different terms, the original financial liability is extinguished and a new financial liability recognised. Similarly, the Group accounts for substantial modification of terms of an existing liability or part of it as an extinguishment of the original financial liability and the recognition of a new liability. It is assumed that terms are substantially different where there is at least a 10 per cent variance between: (i) the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received, discounted using the original effective interest rate; and (ii) the discounted present value of the remaining cash flows of the original financial liability. If the modification is not substantial, the difference between: (1) the carrying amount of the liability before the modification; and (2) the present value of the cash flows after modification is recognised in profit or loss as the modification gain or loss within other gains and losses.

## o) Loan commitment asset

Loan commitments meet the definition of a derivative financial instrument because they are a commitment to receive or, from the perspective of a lender, make a loan at a specified rate of interest during a fixed period of time. In effect, they are a written option for the potential borrower to obtain a loan at a specified rate.

Loan commitments that cannot be settled net, are excluded from the scope of IFRS and are generally not recognised as they are outside the scope of IFRS 9, except where a consideration is involved to obtain the loan commitment. In such a scenario, a loan commitment asset is recognised, at the fair value of the amount of commitment, as a financial asset.

The value of the loan commitment asset is de-recognised in proportionality by the value of each drawdown relating to the commitment. The de-recognition of this asset is treated as a transaction cost against the overall amount of funds drawn and charged through the P&L from the time of draw through to end of the loan's life under the effective interest rate method.

# p) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

### q) Own shares

Own shares represent the shares of the Company that are held in treasury or by the employee benefit trust. Own shares are recorded at cost and deducted from equity.



For the year ended 30 June 2024

### r) Called-up Share Capital, Equity shares and Share Premium

Ordinary shares are classified as equity. Instruments which provide its holder a residual interest in the assets of an entity after deducting its liabilities are also classified as equity. Warrants which are convertible into equity instruments are accounted for as equity only when such warrants can exclusively be settled by the Group delivering a fixed number of its own equity instruments and receiving a fixed amount of cash or another financial asset (the 'fixed-for-fixed criterion'). Warrants which meet the definition of derivatives are accounted for as derivative equity instruments and are initially measured at fair value. Equity instruments are not subsequently remeasured.

The Group has issued A2 Warrants as consideration for a loan commitment and these have been classified as derivative equity instruments. The A2 Warrants are treated as a transaction cost associated with obtaining the loan commitment and their fair value is determined by way of probabilistic modelling of the warrant pay outs.

#### s) Preference shares

The Group's preference shares are a compound financial instrument, as they contain both a liability and an equity component due to their convertibility into deferred shares. The liability component represents the value of the preference shares, while the equity component represents the fair value of the Deferred shares. Upon issuance, the equity component was determined to be immaterial and, therefore, not recognised.

### t) Share-based Payments

Share-based payment transactions in which the entity receives goods or services as consideration for its own equity instruments (including shares or share options); or receives goods or services but has no obligation to settle the transaction with the supplier are classified as equity-settled share-based payment transactions. Share-based payment transactions which are not classified as equity-settled share-based payment transactions are classified as cash-settled share-based payment transactions.

Equity-settled share-based payment transactions are measured at fair value (excluding the effect of non-market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of shares that will eventually vest and adjusted for the effect of non-market-based vesting conditions. The fair value is measured by use of the enterprise value based on the Group's 4-year plan and applying a weighted range of exit multiples. This is considered by management to be the most appropriate method of valuation. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

A share-based payment transaction settled by another group entity (or a shareholder of any group entity) on behalf of the entity receiving or acquiring the goods or services are group-settled share-based payment transactions. The entity settling a share-based payment transaction when another entity in the group receives the goods or services shall recognise the transaction as an equity-settled share-based payment transaction only if it is settled in its own equity instruments. Otherwise, the transaction shall be recognised as a cash-settled share-based payment transaction.

Management incentive schemes which meet the definition of share-based payments are classified as equity-settled share-based payment transactions or cash-settled share-based payment transactions.

The variable bonus element of the Chairman's Incentive Plan is classified as a cash-settled share-based payment transaction.



For the year ended 30 June 2024

# u) Merger Accounting – Share for Share for Exchange under FRS102

Merger accounting can be applied to account for a group reconstruction under FRS102, section 19 Paragraph 19.27, when all the three conditions stated below are met:

- (a) The user of merger accounting is not prohibited by company law;
- (b) The ultimate equity holders remain the same, and the rights to each equity holders, relative to the others are unchanged and;
- (c) No non-controlling interest in the net assets of the group is altered by the transfer.

In relation to condition (a) above, for companies, the relevant conditions for using merger accounting are in the large and medium sized Companies & Groups (Accounts & Reports) Regulations 2008 and they apply consolidated financial statements. These conditions are that;

- the undertaking whose shares are acquired is ultimately controlled by the same party both before and after the acquisition;
- the control referred to in the first bullet is not transitory; and
- adoption of the merger method accords with generally accepted accounting principles or practice.

In applying these conditions, it is evidenced that the ultimate shareholders before and after the acquisition remain the same. However, there are a number of shareholders and there is no controlling party. Consequently, the conditions in the Act for the application of merger accounting are not met.

The Company applied the true and fair override in accordance with FRS 102.3.4 during the prior period and the share-for-share transaction was accounted for by applying merger accounting.

Management has concluded that the true and fair override results in the financial statements providing a true and fair view of the Company's financial position, financial performance and, when required to be presented, cash flows.

Not applying merger accounting would have meant the transaction would have been accounted for using the purchase method of accounting which involves calculating goodwill on acquisition. Such accounting treatment would have been misleading as the transaction has taken place between group entities and there is no involvement of an external party in the share-for-share exchange.

#### v) Investments – Company

Investments in subsidiary companies are held at cost less accumulated impairment losses.

### w) Taxation

Taxation expense for the period comprises current and deferred tax recognised in the reporting period. Tax is recognised in the profit and loss account.

Current tax is based on taxable profit for the year. Current tax assets and liabilities are measured using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised, or the liability is settled based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax liabilities are recognised in respect of all timing differences that exist at the reporting date. Timing differences are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in different periods from their recognition in the financial statements. Deferred tax assets are recognised only to the extent that it is probable they will be recovered.



For the year ended 30 June 2024

#### x) Dividends

No dividends were declared and paid during the current period and previous financial year.

## y) Tangible fixed assets

Property, plant and equipment are stated at cost less accumulated depreciation and any recognised impairment loss. Depreciation is charged as to write off the cost of assets over their estimated useful lives using a straight-line method, on the following basis:

Computer hardware 3 yearsFurniture and equipment 2 years

#### z) Leases

At inception the Group assesses agreements that transfer the right to use assets. The assessment considers whether the arrangement is, or contains, a lease based on the substance of the arrangement. Leases of assets that transfer substantially all the risks and rewards incidental to ownership are classified as finance leases. The Group does not have any finance leases. Leases that do not transfer all the risks and rewards of ownership are classified as operating leases. Payments made under operating lease agreements are charged to the income statement on a straight-line basis over the lease term.

### aa) Capital Management

The Group considers its capital to comprise its equity share capital, share premium, accumulated losses and merger reserve.

The Directors' objective when managing capital is to safeguard the Group's ability to continue as a going concern in order to grow the business, to provide returns to shareholders, and to maintain an optimal capital structure.

The executive team monitor on a monthly and the board of directors quarterly, a number of Key Performance Indicators at the Group and operating entity level. As part of the budgetary process, targets are set with respect to income and operating expenses to effectively manage the activities of the Group. Performance is reviewed monthly by management and action taken as required.

These internal measures are used to assess the performance of the business and ensure the Group has adequate resources to meet its working capital requirements.

# 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

Application of the Group's accounting policies, which are described in note 2, requires management to make judgements, estimates and assumptions that are not readily apparent from other sources, which affect the amounts recognised including the carrying values of assets and liabilities. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The critical judgements made by management that have a significant effect on the amounts recognised in the financial statements are described below.



For the year ended 30 June 2024

# Critical accounting judgements:

(i) Consolidation of SPVs

The Group has prepared its Consolidated financial statements on the basis of full consolidation of three of the SPVs where the Group retains the majority of the risk and reward of the loan assets in each entity, as described in note 2(b). In the case of TC Funding Limited, the Group has judged it appropriate to part consolidate this entity using Silo accounting as described in note 2(b), for the 3 of the 7 silos within this SPV given that these silos are considered to be distinct entities for purposes of consolidation.

#### Key sources of estimation uncertainty:

(i) Impairment on loans to borrowers

An internal model is used to determine the expected credit loss (ECL) on loans to borrowers. The ECL model has a number of inputs that are subject to estimation uncertainty, these include the PD, LGD, EAD and forecast economic scenarios derived from a third party. Stage 3 provisions are determined by individual assessment. The Group also adds a post model adjustment that is individually assessed allowing for portfolio and borrower composition. The Group has identified that the ECL is most sensitive to changes in the LGD for individually assessed loans. The Group has performed a sensitivity analysis for the non-modelled loss provision, specifically on stage 3 loans. The Group assessed an increased LGD across 4 scenarios and whilst a range of outcomes is reasonably possible, under the worst of the scenarios modelled, an LGD increase of 20%, the impairment loss would increase by £1m, although around half of this is one borrower where any increase in assessed ECL would be offset by a reduction in the post model adjustment.

For further information on impairment allowances and collectively assessed impairment allowances see note 2(n) and note 19.

### (ii) Valuation of A2 Warrants

The Group has utilised a third-party specialist in the valuation of the A2 warrants issued by the Group to TC Ventures Holding Limited (a company controlled by InterVest) as consideration for the loan commitment under the senior facility agreement. For further details see note 22 and note 29.

The A2 warrants are recognised at their initial fair value and the valuation was determined by way of probabilistic modelling of A2 Warrant pay outs, involving estimating the Enterprise Value of the Group at inception and valuation of the warrant instrument.



For the year ended 30 June 2024

## 4. TURNOVER

|                      | Year ended<br>30 June 2024<br>Group<br>£'000 | Year ended<br>30 June 2023<br>Group<br>£'000 |
|----------------------|--|--|
| Loan interest income | 49,751                                       | 31,965                                       |
| Arrangement fees     | 6,485  | 5,190  |
| Platform fees        | 1,941  | 1,877  |
| Other income         | 3,342  | 2,903  |
|                      | 61,519                                       | 41,935                                       |

All turnover is generated in the UK.

## 5. COST OF SALES

|                            | Year ended   | Year ended   |
|----------------------------|--------------|--------------|
|                            | 30 June 2024 | 30 June 2023 |
|                            | Group        | Group        |
|                            | £'000        | £'000        |
| Interest on senior funding | 28,973       | 17,567       |
| Scheme lender fees         | 2,609        | 3,207        |
| Other fees payable         | 4,167        | 1,115        |
|                            | 35,749       | 21,889       |

## 6. EMPLOYEES

The average number of persons employed by the Group, including Directors, during the year was 100 (year ended 30 June 2023: 92).

|   | Year ended<br>30 June 2024<br>Group | Year ended<br>30 June 2023<br>Group |
|---|-------------------------------------|-------------------------------------|
| Front office  | 56                                  | 54                                  |
| Back office   | 44                                  | 38                                  |
|   | 100                                 | 92                                  |
|   | Year ended<br>30 June 2024          | Year ended<br>30 June 2023          |
| Staff costs during the year in respect of the Directors and employees were: | Group                               | Group                               |
| 3 , 1   | £'000                               | £'000                               |
| Wages and salaries  | 14,132                              | 11,809                              |
| Social security costs   | 1,809                               | 1,544                               |
| Defined contribution pension  | 967                                 | 771                                 |
| Other staff benefits*   | 1,320                               | 728                                 |
|   | 18,228                              | 14,852                              |
| *For year anded 2024 includes 6E11k of staff related restructuring costs    |                                     |                                     |

<sup>\*</sup>For year ended 2024 includes £511k of staff related restructuring costs.

The Chairman's incentive plan entitles the Chairman to receive a cash bonus following the occurrence of an exit event, subject to the Chairman remaining in position at the time of the exit. The fixed component of Chairman's Incentive Plan is accounted for as other long term employee benefits. The fair value of the liability is remeasured at each reporting date and expensed over the vesting period, this is included in wages and salaries above.



For the year ended 30 June 2024

#### 7. RETIREMENT BENEFITS

The Group offers an individual approved defined contribution pension plan for all qualifying employees. The contributions payable by the Group charged to profit and loss in the year amounted to £967k (year to 30 June 2023: £771k). No contributions were payable to the plans at the year-end (year to 30 June 2023: £Nil).

#### 8. DIRECTORS REMUNERATION

The Executive Directors of the Company are considered to be the members of management who are defined as 'key management personnel'. Their aggregate remuneration for the year ended 30 June 2024 was £1,808k (year 30 June 2023: £1,512k) including pension contributions of £45k (year to 30 June 2023: £30k).

The aggregate emoluments for the highest paid Director comprising salary, related employment taxes and pension contributions was £778k (year to 30 June 2023: £591k).

#### 9. SHARE BASED PAYMENTS

Management Incentive Plan Scheme

#### B Shares

The Company has granted its own equity instruments, B shares, to the employees and Directors (the Participants) of its subsidiary, TCL, as part of a management incentive plan ('MIP'). Four categories of B shares have been issued by the Company, comprising of B1, B2, B3a and B3b which are together referred to as the B Shares. The purpose of issuing B Shares is to compensate the key employees in a manner that aligns the returns arising from this MIP to the returns of the shareholders of the Company.

B Shares are held in Thincats Employee Benefit Trust (the EBT). The trust structure ensures that the allocation of MIPs to individuals remains confidential. As part of the arrangement, Participants render services to TCL whereas the Company has the obligation to settle the B Shares. TCL has provided a limited recourse loan to some of the Participants to acquire the B shares and earns an interest at the rate of 2% per annum on such loan. Interest is settled annually. B Shares will vest in an exit event or in the event of the Participant becoming a leaver.

The table below summarises the Unallocated Trust Shares and Allocated Trust Shares as at 30 June 2024. Allocated trust shares have been awarded to the Participants while the unallocated trust shares are held in the EBT for the purpose of allocating to the key employees or directors of TCL in the future.

|                                   | Total Amount of Shares | Allocated Trust Shares | <u>Unallocated Trust Shares</u> |
|-----------------------------------|------------------------|------------------------|---------------------------------|
| B1 ordinary shares of £0.10 each  | 10,000                 | 9,519                  | 481                             |
| B2 ordinary shares of £0.10 each  | 1,000                  | 919                    | 81                              |
| B3a ordinary shares of £0.10 each | 168                    | 168                    | -                               |
| B3b ordinary shares of £0.10 each | 28                     | 28                     | -                               |

The B Share Incentive Plan is a group plan as employee services are to be received by TCL, whereas the obligation will be settled by the Company and limited to the extent of the proceeds received from an external party in an exit-event. The B Share Incentive Plan is thus recognised as an equity-settled share-based payment transaction in these financial statements. None of the B Shareholders are expected to leave the company before the exit event.



For the year ended 30 June 2024

#### Chairman's Incentive Plan

The Chairman's Incentive Plan entitles the Chairman to receive a cash bonus following the occurrence of an exit event, subject to the Chairman remaining in employment at the time of the exit.

The bonus amount is payable in cash and will consist of the following amount:

- a) A fixed component which is accounted for as other long term employee benefits (see note 6).
- b) A variable bonus calculated as a percentage of the exit proceeds to be paid at an agreed percentage of the amount by which the exit proceeds exceed pre-defined thresholds. The variable component of the Chairman's Incentive Plan is a cash-settled share-based payment arrangement. Management has estimated that the exit event takes place in June 2026. The share-based payment expense has been recognised at the fair value of the liability over the vesting period. The fair value of the liability is remeasured at every reporting date.

The variable bonus amount is assessed to be 'out of the money' on 30 June 2024, therefore, the fair value of the liability is deemed to be £Nil.

The total charge for the year for share-based payments was £148k (year to 30 June 2023: £66k).

#### 10. ADMINISTRATIVE COSTS

|                                     | Year ended   | Year ended   |
|-------------------------------------|--------------|--------------|
|                                     | 30 June 2024 | 30 June 2023 |
|                                     | Group        | Group        |
|                                     | £'000        | £'000        |
| Employee cost (see note 6)          | 18,228       | 14,852       |
| Professional services               | 1,130        | 2,518        |
| Irrecoverable indirect tax          | 820          | 757          |
| Technology consumables and software | 568          | 507          |
| Auditor's remuneration              | 595          | 590          |
| Marketing and business development  | 605          | 573          |
| Recruitment                         | 272          | 492          |
| Cloud services                      | 374          | 361          |
| Amortisation of goodwill            | 181          | 180          |
| Other administrative costs          | 1,229        | 887          |
|                                     | 24,002       | 21,717       |

Fees payable to statutory auditor in respect of audit services are as follows:

|   | Year ended   | Year ended   |
|---|--------------|--------------|
|   | 30 June 2024 | 30 June 2023 |
|   | Group        | Group        |
| Audit services:   | £'000        | £'000        |
| Statutory audit of consolidated financial statements of the Group   | 567          | 540          |
| Statutory audit of standalone financial statements of certain SPV's | 28           | 50           |
|   | 595          | 590          |



For the year ended 30 June 2024

### 11. OTHER INCOME

|                 | Year ended   | Year ended   |
|-----------------|--------------|--------------|
|                 | 30 June 2024 | 30 June 2023 |
|                 | Group        | Group        |
|                 | £'000        | £'000        |
| Net swap income | 5,314        | 1,584        |

#### 12. INTEREST PAYABLE AND SIMILAR EXPENSES

| Interest on corporate loans Other interest costs | Year ended<br>30 June 2024<br>Group<br>£'000<br>22,425<br>568 | Year ended<br>30 June 2023<br>Group<br>£'000<br>15,772 |
|--|---|--|
|  | 22,993  | 15,772   |

Interest on corporate loans comprises interest payable on a term credit facility agreement and a financing facility agreement (see note 24).

#### 13. IMPAIRMENT OF LOANS RECEIVABLES

Impairment charge for the year (see note 19):

|                                 | Year ended   | Year ended   |
|---------------------------------|--------------|--------------|
|                                 | 30 June 2024 | 30 June 2023 |
|                                 | Group        | Group        |
|                                 | £'000        | £'000        |
| Impairment of loans receivables | 7,193        | 2,861        |

### 14. REMEASUREMENT TO ISSUED NOTES

Gain on remeasurement of issued notes:

|                               | Year ended   | Year ended   |
|-------------------------------|--------------|--------------|
|                               | 30 June 2024 | 30 June 2023 |
|                               | Group        | Group        |
|                               | £'000        | £'000        |
| Remeasurement of issued noted | 1,571        | -            |

On 15 September 2023, the Group entered into a new funding facility, TC Funding V DAC ('TCFV'). As part of the transaction TCFV acquired the outstanding lending from two SPV's, TC Funding IV Ltd and Project Sphynx Funding 1 Designated Activity Company, and as a result TC Funding IV Ltd is in the process of liquidation.

The Group recognises an ECL provision against the loan receivables it recognises on its balance sheet. The Group holds the majority junior investment in TC Funding V DAC and as a result consolidates 100% of the assets and liabilities of the vehicle, including recognising an ECL provision against 100% of the loan receivables. The minority junior investor carries the risk of loss on the assets in proportion to its junior investment in TC Funding V DAC. The Group remeasures the minority junior investor financial liability to reflect that a portion of the risk of loss is carried by the minority junior investor, with any adjustment being reflected in the Group's income statement.



For the year ended 30 June 2024

## 15. TAXATION

# Analysis of tax credit for the year

|   | Year ended   | Year ended   |
|---|--------------|--------------|
|   | 30 June 2024 | 30 June 2023 |
|   | Group        | Group        |
|   | £'000        | £'000        |
| Current tax:                              |              |              |
| UK corporation tax                        | 1            | 2            |
| Adjustments in respect of prior periods   | (127)        | (371)        |
| Tax credit on loss on ordinary activities | (126)        | (369)        |

# Factors affecting the tax credit for the year

The tax assessed on losses on ordinary activities differs from the standard rate of corporation tax in the UK of 25% (2023 - 25%). The differences are reconciled below:

|  | Year ended<br>30 June 2024 | Year ended<br>30 June 2023 |
|--|----------------------------|----------------------------|
|  | Group                      | Group                      |
|  | £'000                      | £'000                      |
| Loss before taxation   | (23,333)                   | (5,103)                    |
| Tax on loss on ordinary activities at standard corporation. Tax rate |                            |                            |
| of 22.1% (2023: 22.9%)   | (5,157)                    | (1,169)                    |
| Effect of:   |                            |                            |
| - Expenses not deductible for tax purposes                           | 2,221                      | 548                        |
| - Income not taxable for tax purposes                                | (2,362)                    | (2,918)                    |
| - Adjustments in respect of prior periods                            | (127)                      | (371)                      |
| - Remeasurement of deferred tax for changes in tax rates             | -                          | (779)                      |
| - Taxable profits per securitisation regime                          | 2                          | 2                          |
| - Movement in deferred tax not recognised                            | 5,297                      | 4,318                      |
| Tax credit for the year  | (126)                      | (369)                      |
| Deferred tax   | Year ended                 | Year ended                 |
|  | 30 June 2024               | 30 June 2023               |
|  | Group                      | Group                      |
|  | £'000                      | £'000                      |
| Deferred tax asset not recognised                                    |                            |                            |
| Tax losses not recognised  | 21,607                     | 16,530                     |

The main rate of corporation tax changed to 25% with effect from 1 April 2023, with a reduced rate applying for companies with profits of less than £250,000. This change to the corporation tax rate was enacted at the balance sheet date and is reflected in the calculation of deferred tax balances, where recognised, as of 30 June 2024.



For the year ended 30 June 2024

# 16. GOODWILL

|                                       | 30 June 2024<br>Group<br>£'000 | 30 June 2023<br>Group<br>£'000 |
|---------------------------------------|--------------------------------|--------------------------------|
| Cost                                  |                                |                                |
| Opening Balance                       | 6,017                          | 6,017                          |
| Additions                             | -                              | -                              |
| Closing Balance                       | 6,017                          | 6,017                          |
| Amortisation and impairment           |                                |                                |
| Opening balance                       | 3,776                          | 3,596                          |
| Charge for the year                   | 181                            | 180                            |
| Closing balance                       | 3,957                          | 3,776                          |
| Net book value at the end of the year | 2,060                          | 2,241                          |

Goodwill relates to the Thincats brand that was recognised in the consolidated financial statements as part of the acquisition of Business Loan Network Limited. It is being amortised on a straight-line basis over a useful life of 20 years.

# 17. TANGIBLE ASSETS

| GROUP                          | Computer<br>Hardware<br>£'000 | Furniture and<br>Equipment<br>£'000 | Plant and<br>Equipment<br>£'000 | TOTAL<br>£'000 |
|--------------------------------|-------------------------------|-------------------------------------|---------------------------------|----------------|
| Cost                           |                               |                                     |                                 |                |
| At 30 June 2022                | 137                           | 161                                 | 8                               | 306            |
| Additions                      | 64                            | 8                                   | -                               | 72             |
| At 30 June 2023                | 201                           | 169                                 | 8                               | 378            |
| Additions                      | 15                            | -                                   | -                               | 15             |
| Disposals                      | (114)                         | (161)                               | (8)                             | (283)          |
| At 30 June 2024                | 102                           | 8                                   | <b>-</b>                        | 110            |
| Depreciation and impairment    |                               |                                     |                                 |                |
| At 30 June 2022                | 122                           | 161                                 | 7                               | 290            |
| Charge for the year            | 19                            | 2                                   | 1                               | 22             |
| At 30 June 2023                | 141                           | 163                                 | 8                               | 312            |
| Charge for the year            | 32                            | 2                                   | -                               | 34             |
| Less Disposals                 | (114)                         | (161)                               | (8)                             | (283)          |
| At 30 June 2024                | 59                            | 4                                   | -                               | 63             |
| Net book Value at 30 June 2024 | 43                            | 4                                   | -                               | 47             |
| Net Book Value at 30 June 2023 | 60                            | 6                                   | <u>-</u>                        | 66             |



For the year ended 30 June 2024

The Company did not hold any tangible assets at 30 June 2024 (30 June 2023 - £Nil).

The Group has no contractual commitments for the acquisition of property, plant and equipment as at 30 June 2024 (30 June 2023 - £Nil).

## 18. INVESTMENT IN SUBSIDIARY

|                          | 30 June | 30 June |
|--------------------------|---------|---------|
|                          | 2024    | 2023    |
|                          | Company | Company |
|                          | £′000   | £'000   |
| Investment in subsidiary | 3,716   | 3,568   |

Investments primarily represent the cost of acquisition of equity shares of TCL by Thincats Group Limited amounting to £3,397k. Investment in the rest of the subsidiaries is recognised at a nominal amount of £1. The increases in investment of £148k is the cost of share-based payments during the year. An impairment assessment has been conducted and concluded that the investment in subsidiary is not impaired.

#### 19. LOANS RECEIVABLES

|   | 30 June<br>2024<br>Group<br>£'000 | 30 June<br>2023<br>Group<br>£'000 |
|---|-----------------------------------|-----------------------------------|
| Non-current assets  |                                   |                                   |
| Loan receivable:  |                                   |                                   |
| Loans at fair value through profit and loss (FVTPL)       | 48,602                            | 53,515                            |
| Gross loans receivable at amortised cost                  | 487,663                           | 324,790                           |
| Less: ECL provisions on loan receivable at amortised cost | (11,502)                          | (4,825)                           |
|   | 524,763                           | 373,480                           |
| Current assets  |                                   |                                   |
| Loan receivable:  |                                   |                                   |
| Loans at fair value through profit and loss (FVTPL)       | 5,877                             | -                                 |
| Gross loans receivable at amortised cost                  | 42,065                            | 51,033                            |
| Less: ECL provisions on loan receivable at amortised cost | (5,127)                           | (5,464)                           |
|   | 42,815                            | 45,569                            |
| Total loan receivable                                     |                                   |                                   |
| Loans at fair value through profit and loss (FVTPL)       | 54,479                            | 53,515                            |
| Gross loans receivable at amortised cost                  | 529,728                           | 375,823                           |
| Less: ECL provisions on loan receivable at amortised cost | (16,629)                          | (10,289)                          |
|   | 567,578                           | 419,049                           |
|   |                                   |                                   |

Movement in the ECL provision for loans receivables:

|  | 30 June 2024<br>Group<br>£'000 | 30 June 2023<br>Group<br>£'000 |
|--|--------------------------------|--------------------------------|
| Opening ECL provision against loan receivables                         | 10,289                         | 9,744                          |
| ECL charge for the year (see note 13)                                  | 7,193                          | 2,861                          |
| Loan receivables and the related provision written off during the year | (853)                          | (2,316)                        |
| Closing ECL provision against loan receivables                         | 16,629                         | 10,289                         |



For the year ended 30 June 2024

The Group recognises an ECL provision against the loan receivables it recognises on its balance sheet. The Group holds the majority junior investment in TC Funding V DAC and as a result consolidates 100% of the assets and liabilities of the vehicle, including recognising an ECL provision against 100% of the loan receivables. The minority junior investor carries the risk of loss on the assets in proportion to its junior investment in TC Funding V DAC. The Group remeasures the minority junior investor financial liability to reflect that a portion of the risk of loss is carried by the minority junior investor, with any adjustment being reflected in the Group's income statement.

#### 20. SUBSIDIARY UNDERTAKINGS

The Company's subsidiary undertakings are:

| Name of Undertaking                                       | Registered Office  | Proportion of Ordinary<br>Shares Held Directly | Nature of<br>Business           |
|---|--|--|---------------------------------|
| Business Loan Network<br>Limited ('BLN') – in liquidation | The Shard, 32 London Bridge Street,<br>London, SE1 9SG                                 | 73.50%   | Lending<br>platform<br>operator |
| Thincats Limited  | 2 Snowhill, Snowhill Queensway,<br>Birmingham, B4 6GA                                  | 100%   | Lending<br>platform<br>operator |
| TC Loans Limited  | 2 Snowhill, Snowhill Queensway,<br>Birmingham, B4 6GA                                  | 100%   | Loan agent, security trustee    |
| TC Loans I Limited  | 2 Snowhill, Snowhill Queensway,<br>Birmingham, B4 6GA                                  | 100%   | Loan agent, security trustee    |
| Business Loan Capital Limited ('BLC Ltd')                 | 2 Snowhill, Snowhill Queensway,<br>Birmingham, B4 6GA                                  | 100%   | Origination agent               |
| ESF Loans Limited   | 2 Snowhill, Snowhill Queensway,<br>Birmingham, B4 6GA                                  | 100%   | Loan agent, security trustee    |
| TC Loans II Limited (owned by BLC Ltd)                    | 2 Snowhill, Snowhill Queensway,<br>Birmingham, B4 6GA                                  | 100%   | Loan agent, security trustee    |
| TC Security Trustee Limited (owned by BLC Ltd)            | 2 Snowhill, Snowhill Queensway,<br>Birmingham, B4 6GA                                  | 100%   | Loan agent, security trustee    |
| Thincats Employee Benefit<br>Trust <sup>1</sup>           | c/o Ocorian (Jersey) Trustees<br>Limited, 26 New Street, St Helier,<br>JE2 3RA, Jersey | 0%   | Employee<br>Benefit Trust       |

<sup>&</sup>lt;sup>1</sup> The Employee Benefit Trust is an extension of Thincats Group, as Thincats Group has de facto control over it. It is listed here, even though it is not technically a subsidiary.

Besides the entities listed above, the Group's share in the assets and liabilities of the following are also consolidated in the preparation of the consolidated financial statements of the Group.

- TC Funding I Limited
- TC Funding III Limited
- TC Funding V DAC
- 3 silos of TC Funding Limited

The accounting reference date for all the entities above is 30 June 2024.



For the year ended 30 June 2024

# **Thincats Employee Benefit Trust**

The standalone financial statements of Thincats Group (TCG) include the Thincats Employee Benefit Trust accounts, because the Company has de-facto control over Thincats Employee Benefit Trust. Thincats Limited extended a loan to the directors and key employees of the Company to facilitate the purchase of B1 and B2 Ordinary shares by the employees and directors. The loan amount was payable by Thincats Limited to the Thincats Employee Benefit Trust on behalf of the employees and directors. The loan is recognised at a total of £144k receivable in the financial statements of the Group as at 30 June 2024 (30 June 2023: £150k).

#### 21. DEBTORS

|  | 30 June<br>2024<br>Group<br>£'000              | 30 June<br>2023<br>Group<br>£'000              | 30 June<br>2024<br>Company<br>£'000 | 30 June<br>2023<br>Company<br>£'000    |
|--|--|--|-------------------------------------|--|
| Current assets:  |  |  |                                     |  |
| Trade debtors  | 667  | 4,098  |                                     | -                                      |
| Amounts due from subsidiary undertakings   | -  | -  | 129,118                             | -                                      |
| Prepayments and accrued income   | 4,027  | 1,922  | 74                                  | 82                                     |
| Other debtors  | 1,649  | 2,808  | -                                   | -                                      |
|  | 6,343  | 8,828  | 129,192                             | 82                                     |
| Non-current assets: Derivative financial instrument (see note 26) Accrued income Deposits on office premises Loan to employees for purchase of B Shares Amounts due from subsidiary undertakings | 3,790<br>233<br>78<br>144<br>-<br><b>4,245</b> | 11,698<br>-<br>73<br>150<br>-<br><b>11,921</b> | -<br>-<br>-<br>-<br>-               | -<br>-<br>-<br>98,601<br><b>98,601</b> |
| 22. LOAN COMMITMENT ASSET  |  |  |                                     |  |
|  | 30 June  | 30 June  | 30 June                             | 30 June                                |
|  | 2024   | 2023   | 2024                                | 2023                                   |
|  | Group  | Group  | Company                             | Company                                |
|  | £'000  | £'000  | £'000                               | £'000                                  |
| Loan commitment asset  | 1,855  | _  | 1,855                               | _                                      |
|  |  |  |                                     |  |

The loan commitment asset is recognised as a financial asset, representing the fair value of the loan commitment from InterVest. The loan commitment asset is derecognised in proportion to the value of drawdowns in relation to the total loan commitment to which the asset relates. As at the year-end £15m of commitments remain undrawn.



For the year ended 30 June 2024

#### 23. CASH AT BANK

|              | 30 June | 30 June | 30 June | 30 June |
|--------------|---------|---------|---------|---------|
|              | 2024    | 2023    | 2024    | 2023    |
|              | Group   | Group   | Company | Company |
|              | £'000   | £'000   | £'000   | £'000   |
| Cash at bank | 46,423  | 26,375  | 1       | -       |

Cash at bank balance includes £43,245k (30 June 2023: £20,765k) held in the SPV's which includes principal repayments from borrowers attributable to the Group primarily for near-term loan deployment, this amount can be used for the purpose of originating loans and paying SPV expenses.

## 24. CREDITORS: CURRENT LIABILITIES

|                                       | 30 June | 30 June | 30 June | 30 June |
|---------------------------------------|---------|---------|---------|---------|
|                                       | 2024    | 2023    | 2024    | 2023    |
|                                       | Group   | Group   | Company | Company |
|                                       | £'000   | £'000   | £'000   | £'000   |
| Trade creditors                       | 651     | 706     | -       | 1       |
| Interest payable on senior funding    | 2,873   | 1,858   | -       | -       |
| Corporation tax liability             | 3       | 3       | -       | -       |
| Other tax and social security         | 239     | 260     | 62      | -       |
| Other creditors                       | 83      | 904     | -       | -       |
| Accruals and deferred income          | 6,278   | 7,463   | 562     | -       |
| Corporate loans <sup>1</sup>          | 10,484  | 6,919   | -       | -       |
| Interest payable on preference shares | 568     | -       | 568     |         |
|                                       | 21,179  | 18,113  | 1,192   | 1       |

<sup>&</sup>lt;sup>1</sup> This figure is net of relevant transaction costs.

#### 25. CREDITORS: NON-CURRENT LIABILITIES

|                                   | 30 June<br>2024 | 30 June<br>2023 | 30 June<br>2024  | 30 June<br>2023  |
|-----------------------------------|-----------------|-----------------|------------------|------------------|
|                                   | Group<br>£'000  | Group<br>£'000  | Company<br>£'000 | Company<br>£'000 |
| Senior funding                    | 462,652         | 337,355         | -                | -                |
| Corporate loans                   | 89,742          | 72,619          | 89,742           | 72,619           |
| A1 Preference shares              | 8,633           | -               | 8,633            | -                |
| Minority TCFV junior notes issued | 21,934          | -               | -                | -                |
|                                   | 582,961         | 409,974         | 98,375           | 72,619           |

# Senior funding

The Group's financing facilities with a syndicate of banks and funders includes senior loans to the SPV's of £462.7m (30 June 2023: £337.4m). The loans accrue interest on a monthly basis at an annual rate of SONIA plus a margin. Senior loans are due for repayment on maturity which varies across the senior funding arrangements, ranging from September 2026 to July 2028. They are secured over assets held in SPVs originated by the Group.

On 15 September 2023, the Group entered into a new £696m Senior funding facility, TCF V.



For the year ended 30 June 2024

#### Corporate Loans

The Group has a term credit facility agreement with Special GBP Opportunities III S.A.R.L, a fund managed by InterVest, for up to £160m. As part of this agreement, individual facilities are agreed and then drawn on for the purposes of on-balance sheet lending.

Total commitments of £125m have been granted to date, £30m in the year and £95m in the prior period. The commitments are recognised within assets, see note 22. As at the year-end £15m of commitments remain undrawn.

The loans have a term of 5 years from the date of the relevant commitment agreement and are subject to covenants including maintaining Adjusted Tangible Net Worth (as defined in the facility agreement) greater than £20m

The Group also has a risk retention financing facility agreement in place. The aggregate facility amount is £10.5m and the maturity is March 2025. This facility was fully repaid in July 2024, see note 37.

## **26. FINANCIAL INSTRUMENTS**

The Group's income, expense, gains and losses in respect of the financial instruments are summarised below:

|  | 30 Julie     | 30 Julie |
|--|--------------|----------|
|  | 2024         | 2023     |
|  | Group        | Group    |
| Fair Value Gain and Loss through profit and loss | £'000        | £'000    |
| Fair value gain on loans receivable              | 5,583        | 3,159    |
| Fair value movement on interest rate swap        | (7,909)      | 9,988    |
| Gain on partial swap disposal                    | <del>_</del> | 467      |
|  | (2,326)      | 13,614   |

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## Fair value gain on loans receivable

The fair value gain associated with these financial assets is mainly due to the growth of the Transitional Capital product which includes new originations during the year. Loans held at fair value had a total asset value of £54.5m at the year-end (30 June 2023: £53.5m).

### Fair value gain on interest rate swap

Interest rate swaps are valued at the present value of future cash flows estimated and discounted based on the applicable yield curves derived from quoted interest rates.



For the year ended 30 June 2024

#### Interest rate swap contracts

The following table details the notional principal amounts and remaining terms of interest rate swap contracts outstanding as at the reporting date:

| Outstanding swap contracts - | Average (           | contract |               |              |         |         |
|------------------------------|---------------------|----------|---------------|--------------|---------|---------|
| expiry date                  | fixed interest rate |          | Notional prir | ncipal value | Fair va | alue    |
|                              | 30 June             | 30 June  | 30 June       | 30 June      | 30 June | 30 June |
|                              | 2024                | 2023     | 2024          | 2023         | 2024    | 2023    |
|                              | %                   | %        | £'000         | £'000        | £'000   | £'000   |
| 2 to 5 years                 |                     |          |               |              |         |         |
| Within TC Funding I Ltd      | 2.68%               | 2.68%    | 20,899        | 33,641       | 387     | 1,368   |
| Within TC Funding III Ltd    | 2.17%               | 2.17%    | 93,038        | 144,540      | 2,467   | 7,439   |
| Within TC Funding IV Ltd*    | -                   | 3.01%    | -             | 55,911       | -       | 2,891   |
| Within TC Funding V Ltd      | 3.01%               | -        | 58,753        | -            | 936     | -       |
|                              |                     |          | 172,690       | 234,092      | 3,790   | 11,698  |

<sup>\*</sup>As part of the TCF V transaction, the Group novated the interest rate swap within TCF IV to TCF V to reduce the Group's cash flow risk to variable interest rates.

The Group settles the difference between the fixed and floating interest rate monthly on a net basis.

All interest rate swap contracts exchanging floating rate interest amounts for fixed rate interest amounts are held to reduce the Group's cash flow exposure resulting from variable interest rates on borrowings.

The fair value was obtained from the swap counterparty, who ran a valuation model based on the Market Forward Curve of SONIA rates.

#### A3 Warrants

The A3 Warrants are classified as derivative financial liabilities. They are held by institutional and individual shareholders with varying exercise prices as per the table below. None of these warrants have been exercised. A3 Warrants are measured at fair value through profit and loss account.

| Туре       | Number    | Employee Owned | Strike Price £ |
|------------|-----------|----------------|----------------|
| A3 warrant | 1,058,590 | 10,187         | 1.77           |
| A3 warrant | 2,367,031 | 588,442        | 1.95           |
| A3 warrant | 311,652   | 9,739          | 2.48           |

At 30 June 2024 and 30 June 2023, the fair value of A3 Warrants is not material as they are significantly 'out of the money'.



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### 27. SHARE CAPITAL

|  | Company          |         | Company          |         |
|--|------------------|---------|------------------|---------|
|  | 30 June          | 30 June | 30 June          | 30 June |
|  | 2024             | 2024    | 2023             | 2023    |
| Ordinary shares allotted, issued and fully paid: | Number of shares | £'000   | Number of shares | £'000   |
| A ordinary shares at £0.10                       | 30,712,175       | 3,071   | 30,712,175       | 3,071   |
| A1 ordinary shares at £0.01                      | 32,551,224       | 326     | 32,551,224       | 326     |
| B1 ordinary shares at £0.10                      | 9,519*           | 1       | 8,049            | 1       |
| B2 ordinary shares at £0.01                      | 919*             | -       | 874              | -       |
| B3A ordinary shares at £0.10                     | 168              | -       | 168              | -       |
| B3B ordinary shares at £0.10                     | 28               | -       | 28               |         |
|  | 63,274,033       | 3,398   | 63,272,518       | 3,398   |

B1 Shares: 10,000 less 481 unallocated held at EBT = 9,519 Allocated Shares
 B2 Shares: 1000, less 81 unallocated held at EBT = 919 Allocated Shares

The Company's ordinary shares carry no right to fixed income.

On 17 August 2023, Thincats Group Limited in accordance with s551 of the Companies Act entered into subscription agreements pursuant to which it may issue (i) 10,000,000 A preference shares of £1.00 each up to an aggregate nominal amount of £10,000,000 and (ii) 10,000,000 A1 preference shares of £0.10 each up to an aggregate nominal amount of £1,000,000 and a share premium of £9,000,000 (£0.90 per share). The subscribers for A preference shares and A1 preference shares (both existing shareholders of the Group) will be required to pay a subscription price of £1.00 per share issued (inclusive of share premium in the case of A1 preference shares). The A preference shares and the A1 preference shares will be allotted to the participants in tranches.

On 1st December 2023, the holders of the A1 preference shares entered into a top up subscription deed for an additional 6,633,333 A1 preference shares at a price of £1 per share (inclusive of the £0.90 premium per share).

Any A preference shares issued during the year to 30<sup>th</sup> June 2024 have been converted into deferred shares resulting in no A preference shares in issue.

|                             | Company          | Company |                  |         |
|-----------------------------|------------------|---------|------------------|---------|
|                             | 30 June 30 June  |         | 30 June          | 30 June |
|                             | 2024             | 2024    | 2023             | 2023    |
|                             | Number of shares | £'000   | Number of shares | £'000   |
| A1 preference shares £0.10* | 0 622 224        | 0 (22   |                  |         |
| AT preference shares to.10. | 8,633,334        | 8,633   | -                | -       |

<sup>\*</sup> The preference shares are classified as a liability, see accounting policy 1. s) for further details.

The right to vote at general meetings of the Company is determined by the class of share as follows:

| Class of share      | Voting rights   |
|---------------------|-----------------|
| A1                  | 49.9%           |
| A                   | 50.1%           |
| B1, B2, B3A and B3B | no voting right |



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#### 28. SHARE PREMIUM AND PROFIT AND LOSS ACCOUNT

Consideration received for shares issued above their nominal value net of transaction costs.

|   | Company | Company |
|---|---------|---------|
|   | 30 June | 30 June |
|   | 2024    | 2023    |
|   | £'000   | £'000   |
| Premium arising on the issue of B1 and B2 ordinary shares   | 143     | 143     |
| Premium arising on the issue of B3a and B3b ordinary shares | 4       | 4       |
|   | 147     | 147     |

#### 29. WARRANTS ISSUED OVER OWN EQUITY

|             | Company | Company |
|-------------|---------|---------|
|             | 30 June | 30 June |
|             | 2024    | 2023    |
|             | £'000   | £'000   |
| A2 Warrants | 29,680  | 25,970  |

The Company issued A2 Warrants to TC Ventures Holding Limited as consideration for the loan commitment under the senior facility agreement entered into with Special GBP Opportunities III S.A.R.L. The A2 Warrants have been classified as derivative equity instruments recognised at fair value. Fair value of the A2 Warrants is determined by way of probabilistic modelling of A2 Warrant pay outs.

On 9th August 2023 the Group entered into an additional £30m commitment of its total £160m facility with InterVest Capital Partners in return for a further 6% per commitment of A2 warrants over equity issued, taking the A2 warrants to the maximum of 48% of issued shares capital as at 30 June 2024. No further warrants will be issued under the £160m InterVest loan facility.

#### 30. MERGER RESERVE

On 10 June 2021, the Company acquired 100% of the equity share capital of Thincats Limited. The transaction was affected by way of share for share exchange whereby Thincats Group Limited issued shares at nominal value in exchange for 100% of the share capital of Thincats Limited (formerly known as ESF Capital Limited) to the existing shareholders of Thincats Limited, in which it owns 100% of the equity share capital with equivalent voting rights. The transaction constituted a group reconstruction.

As a result of the group restructuring within the comparative period, the existing balances on the share premium account of TCL of £56.3m were transferred to the merger reserve account. Further amounts of £18m relating to the aggregation of the cancellation of preference share capital of £19.4m and a reorganisation of shares and warrants of £1.47m, were also transferred resulting in a total of £74.3m.



For the year ended 30 June 2024

## 31. FINANCIAL RISK MANAGEMENT

## Approach to Risk Management

A statement of financial assets and liabilities categorised by class of financial instrument is shown below.

| As at 30 June 2024                            | Amortised cost<br>£'000 | FVTPL<br>£'000 | Totals<br>£'000 |
|---|-------------------------|----------------|-----------------|
| Loans receivable                              | 513,099                 | 54,479         | 567,578         |
| Cash at bank                                  | 46,423                  | -              | 46,423          |
| Debtors                                       | 6,343                   | 3,790          | 10,133          |
| Total Assets                                  | 565,865                 | 58,269         | 624,134         |
| Senior funding                                | 462,652                 |                | 462,652         |
| _   | •                       | _              |                 |
| Minority TC Funding V DAC junior notes issued | 21,934                  | -              | 21,934          |
| Corporate loans                               | 100,226                 | -              | 100,226         |
| Preference shares                             | 8,633                   | -              | 8,633           |
| Interest payable on senior funding            | 2,873                   | -              | 2,873           |
| Trade creditors                               | 651                     |                | 651             |
| Total Liabilities                             | 596,969                 |                | 596,969         |
| As at 30 June 2023                            |                         |                |                 |
| Loans receivable                              | 365,534                 | 53,515         | 419,049         |
| Cash at bank                                  | 26,375                  | 33,313         | 26,375          |
|   | ·                       | 11 (00         | •               |
| Debtors Table Assets                          | 8,828                   | 11,698         | 20,526          |
| Total Assets                                  | 400,737                 | 65,213         | 465,950         |
| Senior funding                                | 337,355                 | -              | 337,355         |
| Corporate loans                               | 79,538                  | _              | 79,538          |
| Interest payable on senior funding            | 1,858                   | -              | 1,858           |
| Trade creditors                               | 706                     | -              | 706             |
| Total Liabilities                             | 419,457                 | -              | 419,457         |
|   |                         |                |                 |

#### Risk Governance

Risk governance is overseen by the Board and administered by the Management Risk Committee and the Board Risk Committee. Risk is managed under a Risk Management Framework which sets out the overall risk strategy and the various components of risk governance which consists of i) a Risk Appetite Statement, which establishes the risk appetite and limits as approved by the Board; ii) the establishment of monitoring and reporting of Key Risk Indicators (KRI's) setting out targets and limits on a number of critical indicators of risk across the business; and iii) Risk Event Reporting, which provides for the reporting, investigation, and mitigation of risk events across the business. The Risk Framework, Risk Appetite Statement and KRI's are approved by the Board and KRI's are reported to the Board.



For the year ended 30 June 2024

Within the financial year, the Group has rolled out further risk management training to all staff reinforcing the definitions of risk, risk reporting, as well as enhancing the internal framework on reporting and managing risk events. Training was also extended to cover the core principles of cyber security and risk.

Key risks of the business include credit risk, liquidity risk, operational risk, market risk and cyber risk

#### Credit Risk

Credit risk is the risk of loss due to the failure of a borrower to meet their interest or principal obligations in accordance with agreed contract terms. The Group will be exposed to credit risk where:

- Borrowers are not able to meet scheduled amounts due according to the terms of their loan
- Loans are not underwritten to policies or prudent credit standards

Deterioration of borrower credit may lead to a material reduction in the company's profitability and equity capital. Additionally, significant deterioration in borrower credit performance will also impact funding lines as such lines have covenant limits on large-scale borrower credit losses in terms of ceasing of further funding commitments.

Credit risk is managed within the Group through the credit policy which sets out in detail the lending criteria and underwriting process of each loan. This policy is updated at least annually and approved by the Board. Each loan undergoes a number of steps to be approved. The first step is an automated credit and security rating by means of PRISM, our proprietary rating model using market 'big data' and our own data. The second step is the Deal Forum which comprises a high-level review by one or more regional heads of credit whose approval is required to proceed to the next phase. The third and final phase is a full review by the Group's Investment Committee, chaired by the Head of Credit and consisting of all regional heads of credit. The Investment Committee is the final arbiter of credit approval.

Credit risk is also monitored by a Portfolio Management function which seeks to assess the impact of borrower credit profiles across both the balance sheet and managed portfolio and seeks to analyse industry, regional, security type, use of lending proceeds, and sponsor type exposures.

Key risk indicators relating to the credit quality of all loans are reviewed by the Management Risk Committee, held monthly, and certain credit indicators, including credit data and credit KRI's, the latter by exception, are reported to the Board quarterly.

In addition, the Group has a monthly Portfolio Risk Committee which has ongoing monitoring & oversight responsibility looking at the credit performance, stage categorisation and provisioning of loans across our balance sheet and managed portfolio. The Portfolio Risk Committee is responsible for reviewing and assessing loan credit performance each month, circulating key learnings back into the loan underwriting policy and process, opining on expected credit losses and agreeing appropriate provisions each month. Provisions are set based on loan stage whereby Stage 1 loans are provisioned in accordance with expected PRISM loss based on 12 month expected loss rate, stage 2 are provisioned based on lifetime expected PRISM loss rates, including any adjustment to such lifetime loss rate based on known information (for example, updated valuations or third party outcome statements) and stage 3 provisions are individually assessed based on lifetime expected losses based on updated information.



For the year ended 30 June 2024

The Group's current credit risk grading framework comprises the following categories with ECL provisions at relevant balance sheet dates, showing movements from prior period to current period.

| ECL Movement                         | 12 Month ECL | Lifetime ECL |         |        |
|--------------------------------------|--------------|--------------|---------|--------|
|                                      | Stage 1      | Stage 2      | Stage 3 | Total  |
|                                      | £000         | £000         | £000    | £000   |
| Closing balance at 30 June 2023      | 3,411        | 844          | 6,034   | 10,289 |
| Write offs in the period             | -            | -            | (855)   | (855)  |
| Loans redeemed during the year       | (674)        | (51)         | -       | (725)  |
| New loans originated during the year | 1,875        | 241          | -       | 2,116  |
| Loans acquired during the year       | 397          | -            | -       | 397    |
| Remeasurement of loss allowances     | 391          | 4,469        | 547     | 5,407  |
| Stage 1 to 2                         | (748)        | 748          | -       | -      |
| Stage 2 to 3                         | -            | (367)        | 367     | -      |
| Stage 1 to 3                         | (61)         | -            | 61      | -      |
| Stage 2 to 1                         | 41           | (41)         | -       | -      |
| Stage 3 to 2                         | -            | 3            | (3)     | -      |
| Stage 3 to 1                         | -            | -            | -       | -      |
| Closing balance at 30 June 2024      | 4,632        | 5,846        | 6,151   | 16,629 |

In the year to 30 June 2024 the ECL charge includes a charge relating to 100% of the loan receivables within TC Funding V DAC. Separately, the Group remeasures the liability in the Consolidated Balance Sheet relating to the minority junior investor. A remeasurement of the minority junior investor liability resulted in £1,571k being credited to the Group's income statement (period to 30 June 2023: nil).

|  | Stage 1<br>£000 | Stage 2<br>£000 | Stage 3<br>£000 | Total   |
|--|-----------------|-----------------|-----------------|---------|
| Cl.:                                   |                 |                 |                 | £000    |
| Closing balance at 29 June 2022        | 2,152           | 330             | 7,262           | 9,744   |
| Write offs in period                   | (475)           | -               | (1,841)         | (2,316) |
| Loans redeemed during the period       | (315)           | (35)            | -               | (350)   |
| New Loans originated during the period | 708             | 4               | -               | 712     |
| Remeasurement of loss allowance        | 1,591           | 699             | 209             | 2,499   |
| Stage 1 to 2                           | (263)           | 263             | -               | -       |
| Stage 2 to 3                           | -               | (401)           | 401             | -       |
| Stage 1 to 3                           | (3)             | -               | 3               | -       |
| Stage 2 to 1                           | 16              | (16)            | -               | -       |
| Stage 3 to 2                           | -               | -               | -               | -       |
| Stage 3 to 1                           |                 | -               | _               | _       |
| Closing balance at 30 June 2023        | 3,411           | 844             | 6,034           | 10,289  |



For the year ended 30 June 2024

The tables below detail the exposure by credit grading, for the year ended 30 June 2024 and for the prior year ended 30 June 2023.

| As at 30 June 2024                                  | Description  | Basis for<br>ECL | Gross<br>Carrying<br>Amount<br>£'000 | ECL<br>£'000 | Net<br>Carrying<br>amount<br>£'000 |
|---|--|------------------|--------------------------------------|--------------|------------------------------------|
| Stage 1 –<br>Performing                             | The borrower has a low risk of default and does not have arrears   | 12 month<br>ECL  | 457,927                              | 4,632        | 453,295                            |
| Stage 2 –<br>Significant increase<br>in credit risk | The borrower has missed payments, some forbearance or holiday required. There is some risk of capital loss or insolvency | Lifetime<br>ECL  | 57,264                               | 5,846        | 51,418                             |
| Stage 3 – Default<br>and in and recovery            | The borrower is in formal insolvency or enforcement process or there is clear evidence capital risk and missed payments  | Lifetime<br>ECL  | 25,881                               | 6,151        | 19,730                             |
| Totals  |  |                  | 541,072                              | 16,629       | 524,443                            |
| As at 30 June 2023                                  | Description  | Basis for<br>ECL | Gross<br>Carrying<br>Amount<br>£'000 | ECL<br>£'000 | Net<br>Carrying<br>amount<br>£'000 |
| Stage 1 -<br>Performing                             | The borrower has a low risk of default and does not have arrears   | 12 month<br>ECL  | 337,461                              | 3,411        | 334,050                            |
| Stage 2 –<br>Significant increase<br>in credit risk | The borrower has missed payments, some forbearance or holiday required. There is some risk of capital loss or insolvency | Lifetime<br>ECL  | 21,520                               | 844          | 20,676                             |
| Stage 3 – Default                                   |  |                  |                                      |              |                                    |
| and in and recovery                                 | The borrower is in formal insolvency or enforcement process or there is clear evidence capital risk and missed payments  | Lifetime<br>ECL  | 16,842                               | 6,034        | 10,808                             |

# Fair value of financial instruments

The table below provides an analysis of financial instruments that are measured at fair value subsequent to initial recognition grouped into levels based on to the degree to which fair value is observable.

|                               | As at 30 June 2024 |             |         |        |  |  |
|-------------------------------|--------------------|-------------|---------|--------|--|--|
|                               | Level 1            | Level 2     | Level 3 | Total  |  |  |
|                               | £'000              | £'000       | £'000   | £'000  |  |  |
| Loan receivable               | -                  | -           | 54,479  | 54,479 |  |  |
| Debtors (interest rate swaps) | -                  | 3,790       | -       | 3,790  |  |  |
|                               | -                  | 3,790       | 54,479  | 58,269 |  |  |
|                               |                    |             |         |        |  |  |
|                               |                    | As at 30 Ju | ne 2023 |        |  |  |
|                               | Level 1            | Level 2     | Level 3 | Total  |  |  |
|                               | £'000              | £'000       | £'000   | £'000  |  |  |
| Loan receivable               | -                  | -           | 53,515  | 53,515 |  |  |
| Debtors (interest rate swaps) | -                  | 11,698      | -       | 11,698 |  |  |
|                               | -                  | 11,698      | 53,515  | 65,213 |  |  |
|                               |                    |             |         |        |  |  |



For the year ended 30 June 2024

Where the recognition of a financial instrument requires it to be stated at fair value, this is determined by reference to the quoted price an active market where possible. Where no such active market exists for the asset, the Group uses either an external valuation or discounted cash flow analysis or other commonly used valuation techniques. For each class of financial asset and financial liability the Group uses the following hierarchy;

Level 1: Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active

markets for identical assets or liabilities

Level 2 fair value measurements are those derived from inputs other than quoted prices included

within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly

(i.e. derived from prices)

Level 3: Level 3 fair value measurements are those derived from valuation techniques that include inputs

for the asset or liability that are not based on observable market data (unobservable inputs)

## Liquidity Risk

Liquidity risk is the risk that the Group is unable to meet its current and or future financial obligations. The Group requires adequate liquidity to manage both its operational expenses as well as to fund loan assets. Any shortfall in liquidity would impact the Group's ability to service its operations and pay its staff as well as to fund new loans, significantly impacting its profitability and ability to function.

To manage and support its operational liquidity requirements, the Group operates a cash flow management process and maintains a minimum amount of operating cash balances to meet its obligations and maintain covenant levels where required.

The liquidity covenant and minimum operating cash levels are measured as a key business indicator and monitored monthly via the Group's Management Risk Committee. Such information is also reviewed by the Board quarterly and by Board Risk Committee.

To manage its liquidity requirement to fund loans, the Group maintains senior warehouse lines with banks and institutional investors as well as a committed facility with InterVest. These lines have covenants relating to loan concentration limits, loan performance and in certain cases, relating to the Group's financial performance. In the event the Group triggers such covenants, the lines would either terminate commitments for future funding, or become immediately due, depending on the line, which would significantly impact the on-going liquidity of the company. All covenants are currently being met and headroom is maintained under plausible stress scenarios.

Financial instruments undiscounted maturity profiles at the end of the accounting periods were:

|                            |                      | As at 30 June 2024 |   |  |                 |         |  |
|----------------------------|----------------------|--------------------|---|--|-----------------|---------|--|
|                            | Less than<br>1 month | 1-3<br>months      | Over 3<br>months but<br>less than 1<br>year | Over 1<br>year but<br>less than 5<br>years | Over 5<br>years | Total   |  |
| <u>Assets</u>              | £'000                | £'000              | £'000                                       | £'000                                      | £'000           | £'000   |  |
| Cash at bank and in hand   | 46,423               | -                  | -   | -  | -               | 46,423  |  |
| Loans receivable           | -                    | -                  | 38,693                                      | 528,885                                    | -               | 567,578 |  |
| Debtors (excl. prepayments |                      |                    |   |  |                 |         |  |
| and accrued income)        | 667                  | -                  | -   | 3,789                                      | -               | 4,456   |  |
|                            | 47,090               | -                  | 38,693                                      | 532,674                                    | -               | 618,457 |  |
|                            |                      |                    |   |  |                 |         |  |



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|  | As at 30 June 2023   |   |   |  |                 |                             |
|--|----------------------|---|---|--|-----------------|-----------------------------|
|  |                      |   | Over 3                                      | Over 1   |                 |                             |
|  |                      |   | months but                                  | year but   |                 |                             |
|  | Less than            | 1-3   | less than 1                                 | less than 5  | Over 5          |                             |
|  | 1 month              | months                                      | year  | years  | years           | Total                       |
| <u>Assets</u>  | £'000                | £'000                                       | £'000                                       | £'000  | £'000           | £'000                       |
| Cash at bank and in hand                                     | 26,375               | -   | -   | -  | -               | 26,375                      |
| Loans receivable   | -                    | -   | 45,569                                      | 373,480  | -               | 419,049                     |
| Debtors (excl. prepayments                                   |                      |   |   |  |                 |                             |
| and accrued income)  | 4,098                | -   | -   | 12,567   | -               | 16,665                      |
|  | 30,473               | -   | 45,569                                      | 386,047  | -               | 462,089                     |
| _  | As at 30 June 2024   |   |   |  |                 |                             |
|  |                      |   |   |  |                 |                             |
|  | Less than<br>1 month | 3 months<br>or less but<br>not on<br>demand | Over 3<br>months but<br>less than 1<br>year | Over 1<br>year but<br>less than 5<br>years                     | Over 5<br>years | Total                       |
| <u>Liabilities</u>   |                      | or less but<br>not on                       | months but<br>less than 1                   | year but<br>less than 5  |                 | Total<br>£'000              |
| Senior funding   | 1 month              | or less but<br>not on<br>demand             | months but<br>less than 1<br>year           | year but<br>less than 5<br>years                               | years           |                             |
|  | 1 month              | or less but<br>not on<br>demand             | months but<br>less than 1<br>year           | year but<br>less than 5<br>years<br>£'000                      | years           | £'000                       |
| Senior funding<br>Minority TC Funding V                      | 1 month              | or less but<br>not on<br>demand             | months but<br>less than 1<br>year           | year but<br>less than 5<br>years<br>£'000<br>462,652           | years           | <b>£'000</b><br>462,652     |
| Senior funding Minority TC Funding V DAC junior notes issued | 1 month £'000        | or less but<br>not on<br>demand             | months but<br>less than 1<br>year           | year but<br>less than 5<br>years<br>£'000<br>462,652<br>21,934 | years           | <b>£'000</b> 462,652 21,934 |

## As at 30 June 2023

| -                  | Less than<br>1 month | 3 months<br>or less but<br>not on<br>demand | Over 3<br>months but<br>less than 1<br>year | Over 1<br>year but<br>less than 5<br>years | Over 5<br>years | Total   |
|--------------------|----------------------|---|---|--|-----------------|---------|
| <u>Liabilities</u> | £'000                | £'000                                       | £'000                                       | £'000                                      | £'000           | £'000   |
| Senior funding     | -                    | -   | -   | 337,355                                    | -               | 337,355 |
| Corporate loans    | -                    | -   | 6,919                                       | 72,619                                     | -               | 79,538  |
|                    | -                    | -   | 6,919                                       | 409,974                                    | -               | 416,893 |

# Market Risk

Market risk is the risk of loss due to adverse movements in market financial instruments, specifically in the Group's perspective, interest rates. Market risk can result in a significant charge against profits or equity. The Group has very limited exposure to market risk, as the Group has floating rate liabilities with funders and matches these liabilities with floating rate loans to borrowers. The Group has a legacy book of fixed rate loans, however it entered into a fixed to floating swap against these loans to manage this liability, as detailed in note 26 of the financial statements. As a result, the Group's market risk is limited to a very small risk of SONIA/base rate mismatch which has historically been insignificant along with a de minimis timing mismatch between floating rate fixing dates.



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#### Sensitivity Analysis

Management have assessed the impact on operating losses and equity that a 50bps movement in SONIA rate would have had on the consolidated financial statements. Managements estimates that such an increase to the SONIA rate would have decreased loss before tax, for the year ending 30 June 2024, by £1.2m and that a 50bps decrease to the SONIA rate would have increased loss before tax, for the year ending 30 June 2024, by £1.2m.Increased Interest income from borrowers is largely offset by the increased cost of senior funding and increased cost of corporate loans.

#### **Operational Risk**

Operational risk as per the Basel Committee on Banking Supervision refers to the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. While the Group is not a bank nor subject to PRA or FCA supervision, the Group takes operational risk seriously as it can impact its customers, suppliers, employees and its financial position. The Group has policies in place governing credit origination and credit monitoring, loss mitigation, HR policies, IT policies, risk management, and general corporate polices. The Group has additionally invested heavily in improving its IT infrastructure over the last 2 years to upgrade its operational capability and intends to continue such investment over the coming years.

The Group's operational performance is managed by an Executive Committee who oversee both strategy implementation and day to day performance. Operational risk is monitored by a Management Risk Committee who meet monthly to assess operational performance, KRIs, and operational risk events and mitigation efforts. Operating KRIs and operating performance is also reviewed and discussed in Quarterly Board meetings and periodic Board Risk Committee meetings.

## Capital Risk Management

The Group considers its capital to comprise its equity share capital, share premium, accumulated losses and merger reserve.

The Group objective is to grow its capital over time by growing its profits and retained earnings. While the Group is not subject to prudential or regulatory capital requirements, the Group has certain covenants relating to its capital position. The impact of not meeting such covenants could result in a termination of commitments for future funding, or funding could become immediately due. The Group also has certain covenants with restrictions relating to cash in bank balances, and contractual requirements in SPV vehicles.

The Group's ability to obtain future funding will depend on its performance and prospects, as well as other factors beyond its control, such factors may include weak economic and capital market conditions. An inability to procure sufficient funding at favourable terms to achieve the Group's origination forecasts may impact future results of operations or financial condition. The Group manages its capital position on a weekly basis to ensure it remains compliant with all commitments.

Ongoing monitoring and management information is provided to senior funders and issuers of corporate loans as per the Group's contractual requirements with each funder.



For the year ended 30 June 2024

# Cyber Risk

Cyber risk is the risk of financial loss, business disruption, damage to the business, its employees or stakeholders or the reputation of the business due to partial or complete disruption of our systems by a malicious third party seeking to impact the Group for financial gain. The result of this cyber security attack could mean a financial loss or reduced ability or loss of ability to originate new business and service our existing book.

The UK Financial Services sector is a high-profile industry for cyber security risk and as the Group continues to grow in the UK it will become an increasingly attractive target for third parties. While this external risk may continue to rise, our level of exposure is relatively modest with a limited number of areas where the Group is vulnerable to an attack. Over the past two years the Group has reduced the number of access points for a cyber-attack and added additional layers of security, such as multi-factor authentication for all staff and an external security service that provides monitoring of potential cyber risks and incident management. However, as such attacks continue to rise and their level of sophistication continues to increase, the challenge and risk will continue to grow.

#### 32. CASHFLOWS FROM OPERATING ACTIVITIES

|  | Year ended<br>30 June<br>2024<br>Group<br>£'000 | Year ended<br>30 June<br>2023<br>Group<br>£'000 |
|--|---|---|
| Loss before taxation   | (23,333)  | (5,103)   |
| Adjustments for non-cash items:                                  |   |   |
| Depreciation   | 34  | 22  |
| Amortisation of goodwill   | 181   | 180   |
| Impairment for loans receivable                                  | 7,193   | 2,861   |
| Interest receivable and similar income                           | 6   | (3)   |
| Interest payable and similar expenses                            | 22,993  | 15,772  |
| Share based payment expense                                      | 148   | 66  |
| Fair value losses/(gains) on financial instruments held at FVTPL | 2,324   | (13,147)  |
| Movement in operating assets and liabilities:                    |   |   |
| Increase in loans receivable                                     | (150,138)                                       | (75,569)  |
| Decrease/(increase) in receivables                               | 2,247   | (2,780)   |
| (Decrease)/increase in creditors                                 | (1,067)   | 4,594   |
| Tax paid   | 126   | (1)   |
|  | (139,286)                                       | (73,108)  |

## 33. FINANCIAL COMMITMENTS, GUARANTEES AND CONTINGENCIES

The Directors of Thincats Group Limited have in place a parent company guarantee for three of its trading subsidiaries, Thincats Limited, TC Loans Limited and Business Loan Capital Limited as permitted by section 479a of the 2006 Companies Act.

At 30 June 2024, the Group had undrawn commitments to borrowers of £93m (30 June 2023: £68m). This relates to existing borrowers where the Group has extended a committed facility up to a specified amount within a set time period.



For the year ended 30 June 2024

#### 34. COMMITMENTS UNDER OPERATING LEASES

At 30 June 2024, the total future minimum lease payments under non-cancellable operating leases for office premises are as follows:

|                            | 30 June | 30 June |
|----------------------------|---------|---------|
|                            | 2024    | 2023    |
|                            | Group   | Group   |
|                            | £'000   | £'000   |
| Amounts due:               |         |         |
| Within one year            | 727     | 518     |
| Between one and five years | 443     | 145     |
|                            | 1,170   | 663     |

Operating lease expenses charged to the statement of comprehensive income for the year ending 30 June 2024 is £629k (30 June 2023: £477k).

#### 35. RELATED PARTY TRANSACTIONS

#### Group

#### Transactions with key management personnel:

See note 8 for disclosure of Director's remuneration including share-based payments. The key management personnel are deemed to the that same as the Directors.

# <u>Transactions with entities</u> other than the subsidiaries:

The Group receives platform fee income from SPV's under forward flow arrangements as described in the Strategic report, where the loan assets are not consolidated into the Group financial statements. These relate to funding by a shareholder into TC Funding II Limited and four of the seven silos of TC Funding Limited that are not consolidated into the Group as described in the approach to silo accounting under note 2 Accounting policies.

During the year the Group received £1.9m of related party platform fee income (year ended June 2023: £1.9m) and £0.6m of forward flow arrangement fee income (year ended June 2023: £1.5m). As at 30 June 2024 the Group had £0.1m (30 June 2023: £0.4m) income receivable from these entities.

#### Company

The Company's related party transactions were with wholly owned subsidiaries of the Group, and SPV's as detailed above in this note. There were no transactions during the year with other parties that the Directors consider to be related.

# 36. ULTIMATE PARENT COMPANY AND CONTROLLING PARTY

The Directors consider there is no ultimate controlling party of the parent company of the Group, Thincats Group Limited



For the year ended 30 June 2024

## **37. POST BALANCE SHEET EVENTS**

On  $12^{th}$  July 2024 the Group entered into a mezzanine funding agreement with CPPIB Credit Investments Inc for up to £75m which will form part of the TCFV which was established in September 2023.

On 31 July 2024 the Group redeemed its risk retention facility agreement with an aggregate facility amount of £10.5m.

During July 2024, the Group has fully drawn the current commitments under the InterVest loan facility, taking the total loan outstanding to £123.8m. The Group has also fully drawn the Preference Share commitments taking total capital to £16.7m.