

## 2019 - A year of contrasts

#### **Holiday Parks**

Despite the past year not living up to 2018 in terms of the weather many park operators have reported buoyant trading conditions throughout the summer with 'staycations' continuing to grow in popularity. Reports on the numbers of caravan sales achieved against forecasts have been mixed however, with the majority of operators reporting a more difficult sales market. On the whole, the outlook is positive with a high level of confidence in the park industry and we're looking forward to this continuing.

NCC statistics up to September support the weakening in demand for new caravans overall with the production and dispatch of new holiday homes falling 8.9% and 5.9% respectively in comparison to 2018. It does appear that a catch up is taking place more recently with numbers picking up in the second half of year, representing a significant increase on 2018.

Overall, the volume of reported park transactions has fallen somewhat in 2019 although it should be noted that this is driven by a lack of supply rather than a lack of demand. As with any market, imbalance between supply and demand drives the market and this has led to an increase in average pitch values across the board. We've been involved with several transactions where parks have sold for significantly in excess of the quoted guide price. In order for this to be achieved it is imperative to take professional advice from experts in the sector who can advise on the likely buyers and the most appropriate way to market your property. Ultimately the key is to generate competitive interest between parties in order to ensure the maximum realisation is achieved.

On the back of fewer outright acquisition opportunities available for sale in the market, we have seen a focus from some operators seeking to redevelop and/or extend existing parks to organically grow pitch numbers and revenue. This situation has also led to more greenfield development opportunities coming to market, though demand for these sites can be less certain given the feasibility and viability of a brandnew development which requires so many factors and inputs to be considered.

Despite lower transaction volumes the market remains very strong for the sale of holiday parks across the UK. The sector is fragmented to a degree, although there is continued consolidation as individual parks and small groups are incorporated within larger groups and operating companies.

The majority of smaller parks are still operated by individuals and small family businesses as 'lifestyle' businesses. Market demand for these parks relies upon activity in the wider property market as buyers often release capital through the sale of a house or another business to fund a purchase, alongside a commercial loan. On the back of good trading years for such businesses we have seen activity levels improve considerably and a welcome return of this type of buyer, albeit it must be noted this has not been to the same extent as prior to the recession.

On the whole banks remain supportive of the sector though with considerable focus on the expertise and experience of the operator, the fair maintainable operating profits of the business and serviceability of any proposed loan. Residential Parks & the Housing Market

The latest Land Registry and ONS data show a slowdown in the increase in average residential property prices to 1.3% for the year (to September 2019), a fall from 3.5% the previous year with the average house price in the UK standing at £234,000.

Sustained low mortgage rates, a lack of housing stock and healthy rates of employment growth continue to support house prices, although there is increasing pressure for government to continue to assist first time buyers and those that cannot afford to get on the housing ladder. It will be interesting to see what new policies may be introduced.

As ever, the wider housing market is a key factor for the park industry with many purchasers of park homes down-sizing from traditional bricks and mortar housing stock, and holiday caravan purchasers releasing equity from their homes.

The market for the sale of residential mobile homes mirrors that of the residential market to some degree, most noticeably with a significant variance in values seen across the UK with London and the South East generally reflecting this trend and attracting significantly higher pitch values than other areas of the Country.

Following a sustained industry-led campaign co-ordinated by the BH&HPA, a welcome success in 2019 was the withdrawal of the Welsh Governments proposal to reduce the sale commission on private park home sales. The sector continues to face scrutiny from the legislature, with a Government commitment to examine the impact associated with any

reduction in the 10% commission and a consultation exercise seeking views on the introduction of a Fit & Proper Person test for Park Home sites in England having recently closed.

"Parks with vacant pitches and further scope for development are most sought after offering lucrative margins from new home sales."

For fully developed and occupied parks pitch fee income from privately owned mobile homes tends to offer the best measure of value, with pitch fees providing a secure return on investment. Parks with vacant pitches and further scope for development are most sought after offering lucrative margins from new home sales. There is perhaps the greatest variance in pitch values for such parks depending on the location due to the level of sale margins that can be achieved.

This year we have seen an increase in the number of parks with rental homes. Perhaps this is due to the sample, but rental units offer a good return on older park homes, and importantly enable park owners to maintain control of the pitches which is a real benefit if a future redevelopment of the park is proposed.

## Where is the Economy Going?

In a year of further uncertainty, it has inevitably been a challenging 12 months for the UK with the slowest economic growth since early 2009 recorded in the final quarter of the year. Despite Brexit-related uncertainties impacting businesses' plans for spending and growth the holiday park sector has not been as affected as others with continued investment in park facilities and new developments. Only time will tell if the recent election result will provide the certainty businesses crave.

With official forecasts of Gross Domestic Product (GDP) for 2019 ranging between 1.2% and 1.5% at best growth appears to be relatively level for 2019 and at worst may exhibit a decline compared to previous years (1.9% in 2017, 1.4% in 2018). It looks like there might be a longer term impact as well as the Bank of England have recently cut growth forecasts for 2020 to 1.2% from 1.3% and down from 2.3% to 1.8% in 2021.

CPI Inflation in 2019 remained closer to the 2% target averaging 1.8% during Q3, compared to the high of 3% in early 2018 has meant stability for the Bank of England base rate, which remained at 0.75% throughout 2019. The most recent Bank of England growth forecast suggests that a small cut in rates may be more likely than a rise in the short term, should inflation remain below the 2% forecast.

The UK continues to be an attractive and affordable destination for overseas visitors as sterling remains weak and offers good value against other currencies. This also drives UK residents to holiday at home, a continuing trend that remains a positive factor in the success of the holiday park market, which sees operators continue to adapt and invest in their park businesses to reap the rewards.

"The UK continues to be an attractive and affordable destination for overseas visitors"

We sold over 80 parks in the last three years

40% of 2019 park sales were confidential

Average static pitch value increased in excess of £20,000

We have valued over 400 parks in the last three years

We concluded two park sales every month

30% of sales in 2019 were residential

## **Analysis**

With our pitch value records dating back to 1976 our analysis of the caravan and holiday park sector has been established for well over 40 years recording and analysing all transactional activity that we have been involved with.

Pitch values themselves are not a guide to value though they result from an analysis of the sale price of parks that have transacted. It is also important to note the variance in pitch values, which results from many factors including; location, profitability of the business, quality of the park, pitch fees, caravan sales, park facilities and further development opportunities.

#### **Touring Pitches**

In 2019 we have seen another strong year for touring park sales with a large sample of transactional activity ranging from high quality dedicated touring parks to mixed holiday parks which include touring pitches and facilities. During the year we also noted several transactions of existing touring parks acquired with the hope of exploiting future planning potential. In 2019 the average value of touring pitches has increased to £9,750 up from £9,000 in 2018.

#### **Static Holiday Pitches**

Despite a decline in transaction volume, parks with privately owned and park owned static holiday caravans have seen strong demand in 2019 which has maintained and marginally increased average pitch values. The main driver remains the restricted availability and supply of parks for sale with demand remaining strong across the sector.

Average pitch values have increased to £20,500 per pitch up from £19,500 last year pitch.



Fig 2: Range of pitch values

Range of pitch values achieved over the last 12 months illustrating the wide differential of values.

#### **Residential Pitches**

£40,000

2019 has seen a considerable amount of transactional activity in the south which has buoyed average pitch values for developed and occupied pitches to an average of £35,000 per pitch, which appears to represent a significant increase on 2018. However, we note that, compared to 2019, the 2018 sample included transactional evidence drawn from a wide area of the country including regions in the north, north west and midlands where values tend to be lower, contrasted with the 2019 sample which reflects a higher level of transactions that occurred in the south of the country.

The range in pitch values has widened slightly from a low of £23,000 to just over £50,000.

We continue to see a degree of caution from some operators when looking at parks that rely solely on pitch fee income and associated commissions from the sale of privately-owned homes, with concerns over the future of the 10% commission being voiced on occasion.

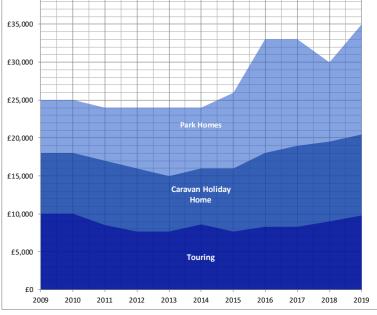


Fig 1: 10 year history of average pitch values

The values shown are based upon fully developed operational pitches, excluding the value of any caravans or additional amenities. These figures are offered only as a market guide and should not be used in relation to the valuation of any particular property.



2020 set to be another year of considerable opportunity for the parks sector

## Top tips for parks in 2020

As the UK finally decides to what degree it implements Brexit, much of the uncertainty that appears to have been holding back consumers is likely to slowly evaporate providing opportunities for parks to capitalise on a number of fronts.

Further innovation is likely to be key. We are already seeing an increasing number of parks offering a wider range of alternative accommodation types with Teepee's, Yurts, Bow Topped Wagons, Pods, Tree Houses and a host of other accommodation types having been introduced, though many parks still maintain a more traditional offering. A variety of accommodation types available for short breaks enhances appeal and often acts as a feed into lucrative sales of other accommodation types and can facilitate secondary spend. Increasingly we see park owners expanding letting accommodation rather than maintaining an owner only philosophy and this trend is likely to stand parks in good stead for 2020.

Whilst all parks are service led businesses, increasing the diversity of the offering necessarily involves providing a greater range of services and this is also an aspect that is likely to continue to come to the fore as consumers expect and are increasingly willing to pay for enhanced levels of service on a concierge type basis and for additional on park activities.

Successful parks excel at getting the detail right and that is something that can only continue for the future. As we enter the traditionally quieter months for parks, now is the time to be turning attention to repairs and improvements that will make all the difference to a customers overall experience.



Vendors reap rewards from confidential sale

Sanderson Weatherall acted on behalf of the vendors to achieve a confidential sale of Dunton Park, a very substantial mobile home park and caravan storage business which is situated only 6 miles from the M25 motorway in Essex. The park accommodated 173 privately owned mobile homes together with a storage facility for up to 650 touring caravans. Following an exercise to identify and approach a select list of prospective purchasers, the strength of the market was fully exploited with the business being successfully sold for a substantial un-disclosed sum by way of a sale of the shares in the limited company that owned the property.

## Staycationing Continues to Bolster the Sector

The recent economic uncertainty has helped bolster the sector with increasing numbers of holidaymakers choosing to stay in the country rather than head abroad. We are seeing an increasing trend for the 'staycation' which has helped make holidaying in the UK a much more popular choice amongst UK tourists. As ever holiday businesses have been forward thinking to embrace the new demand, creating and developing many new forms of accommodation to appeal to different customers.

Despite some reports of a slowdown in the sales of holiday homes we are seeing park owners investing in new hirefleet stock and upgrading parks to keep up with the 'staycation' demand as many that are already geared up for this offering have reported very strong occupancy throughout the summer.

At present finance is still readily available within the sector and rates remain low. As a result, we are seeing an increase in valuation work for development finance as site owners seek to develop their parks further to accommodate the rising demand to holiday in the UK. With the attractive returns on investment offered from such businesses and a scarcity of supply we have seen a continued and consistent demand for parks throughout the last 12 months and expect this to continue into the foreseeable future. Venture capitalist interest continues with new funds seeking to enter the market. Recently Away Resorts have reported a £100m investment from an equity partner and are actively looking for new sites.

The demand from lifestyle buyers continues, although a slowdown in the residential market has led to much of the interest being reliant on a property sale in order to progress. We are often asked is it a good time to sell? In recent months we have experienced a marked increase in enquiries from operators seeking sale advice as some operators look to capitalise on the strong values being achieved. Traditionally, the best way to ensure that the best possible price is realised is to expose a park to the market fully, however, we are increasingly seeing instances where a discreet and confidential marketing campaign can extract an element of premium value generally as a result of targeted competition and perceived exclusivity. Often this method is also a popular option with vendors who wish to maintain discretion and confidentiality.

Overall the outlook is good for the coming 12 months and we see no reason why the industry will not continue to push on throughout 2020, adapting and improving where required.





# Dairy Farm turned caravan park sold in North Norfolk

Occupying land comprising a former dairy farm, following on from the outbreak of BSE in 1996, Brick Kiln Caravan and Camping Park was originally proposed as a farm diversification scheme to incorporate a farm shop, café and caravan/camping park. The owners had developed out the caravan and camping park and had successfully grown the business to accommodate 75 touring caravan pitches and 5 glamping pitches. A further consent for a managers' house led the vendors to seek additional bank funding with Sanderson Weatherall tasked with providing a bank valuation.

As part of the valuation, Sanderson Weatherall carried out a full review of the planning consent and established that there was scope to site a wider variety of caravans which would considerably enhance the value of the site. As a result, the owners decided to dispose of the property with Sanderson Weatherall being tasked with and successfully completing a discreet off-market sale of the park.



#### **Clarion Field**

Clarion Field Mobile Home Park commanded a strong level of interest owing to a superb and attractive location with extensive views close to Ilkley in West Yorkshire. With permission for 25 residential homes the park offers the new purchaser a great deal of scope for active management and the potential to develop new pitches, subject to consent. The park sold off a guide of £700,000.

#### North Wales Coast - Confidential

Demonstrating the exceptional demand for parks along the popular North Wales coast we were instructed to undertake the confidential and discreet sale of a small portfolio of established static holiday parks in this prime area. Comprising of around 300 holiday pitches the parks attracted very strong demand amongst operators and resulted in a successful sale for our clients by way of the shares in a new limited company.

### **Parks Sold**

Highlights from some of our deals this year



## The Old School Caravan Park

A small touring site with consent for 12 touring and 10 tent pitches. The site included a semi-detached 3 bedroom owner's house. The property offered scope to develop further pitches and increase turnover. The site sold to a new entrant to the market from an asking price of £399,950.

## Watermouth Lodges Holiday Park

Set in 12 acres with sea views, the park consisted of 41 lodges and owner's accommodation. Facilities included an indoor and outdoor swimming pool, children's play area and a bar / restaurant. With an asking price of £1,900,000 it was sold to a husband and wife team.



#### Mowbreck Park

A small established holiday park developed with 18 pitches and located within the boundaries of an existing larger holiday park. Sanderson Weatherall were appointed to sell the park on behalf of the Executors of an estate and a confidential sale was swiftly concluded to a nearby park operator.

#### **Meadow View Park**

The park had consent for 43 holiday caravans, although part completed with 21 lodges sited and sold. Situated in a popular tourist location a short distance from the coast, the park offered significant scope and new opportunities for the new owners. It was sold off an asking price of £1,000,000.





#### **Nursery Park**

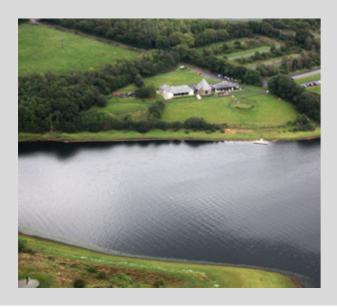
Located in one of the more favoured areas of Cheshire, less than a mile to the north of Delamere Forest, Nursery Park comprises a long-established mobile home park. With consent for 33 homes and having 29 privately owned homes sited, the sale also included an adjoining 3.6 acre paddock. Marketed with a guide price of £950,000, fancy footwork following on from a knockout bid led to the park being sold to a well-known boxer.

#### Poplar Court Mobile Home Park

A mature and well maintained mobile home park with permission for 28 homes, developed with 27 private owners and 1 vacant plot. Sold in a confidential sale to an existing park operator.

#### **Stoneway Mobile Home Park**

Situated in the Kent countryside and licenced for 29 homes, the park is set in 2 acres and developed with 28 private owners and 1 undeveloped pitch. Sold by way of a confidential/off market transaction.



#### Roadford Lake

Stunning greenfield site with outline consent for 34 holiday lodges on 3.2 acres. Situated on the edge of a 730 acre lake with Lakeside Conference Centre and visitor facilities nearby. The site sold to an established developer close to the asking price of £750,000.

## Cleeve Wood Mobile Home Park

Attractively developed for 25 mobile home pitches and laid out over various terraced levels within an old disused quarry with surrounding mature trees. In a great location a confidential off market sale was quickly concluded.



#### Hill Farm Park

Located in an elevated setting on the southern fringe of Pembroke Dock, with rural views over the Pembroke estuary in West Wales, the park has consent for 30 park homes, developed with 28 privately owned homes and 1 vacant developed pitch. The park sold off an asking price £795,000.

#### Rustic Park, Bristol

Marketed for the first time in over 45 years on a confidential/off market basis. Developed with 45 privately owned homes the park took no time to go under offer. Sold to an established park home operator.

#### Winston Bridge Holiday Park

Attractive riverside static caravan and lodge park introduced to an existing client with other parks operating in the vicinity. It had been marketed for sale on a confidential basis and was acquired on the back of a strong underlying business with scope for further static development, subject to planning.



#### Come and see us!

In 2019 we were proud to attend and exhibit at BH&HPA Conference in Liverpool and the Hoseseasons Owner Conference in Brighton.

We look forward to seeing you at BH&HPA 2020 in London and Hoseseasons 2020 in Harrogate. Alternatively give us a call and we would be delighted to visit you on your park.





#### Business Rates: Where are we now?



Following a lot of clamour for shorter Rating Revaluations, in order that business rates' valuations could react more quickly to changes in the market and economy, the Chancellor's Spring 2018 announcement included the shortening of the current Rating cycle from 5 to 4 years; meaning it is due to come to an end in March 2021 and the next one commence in April 2021.

Although the relevant legislation is yet to have been passed due to it falling away at the proroguing of Parliament and the recent suspension for the General Election, it should be reintroduced shortly and the VOA have been working towards delivering a 2021 Revaluation over the last year, with it now being a top priority for them.

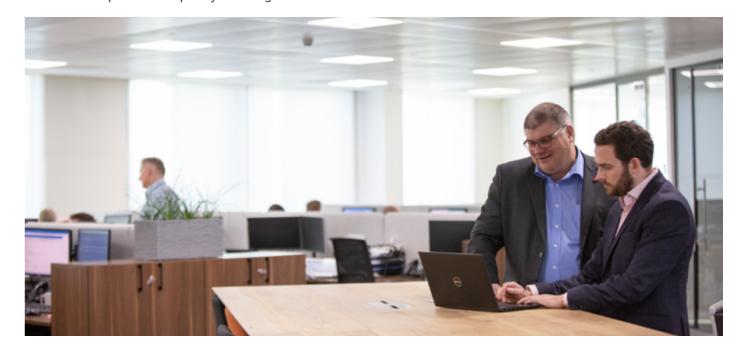
In respect of the holiday park sector, the flurry of 'Request For Information' forms sent out this year relate to this and the information provided in these will form the basis of valuation effective from 1 April 2021. Given the shorter Revaluations proposed, operators can expect to receive these more frequently, meaning that rating assessments (and therefore rates payable) should respond more quickly to changes in turnover.

Things to watch out for in completing these forms are;

- 1. That any hire fleet income is properly detailed, along with whether it relates to double/twin units and if the units it relates to are the same or superior to the rest of the caravans on site (e.g. if they have hot tubs or seafront positioning).
- 2. That figures supplied are net of VAT and particular attention should be given to touring income in this respect.
- 3. That exceptional years are expanded on, so as to explain the reason (e.g. a one off festival / event that may have boosted touring and hire fleet income).
- 4. That no income streams are included that shouldn't be (e.g. caravan or decking sales).

Please contact us if you require any advice in respect of completion of these forms and note that, as the 2021 List draws closer, so does the opportunity to contest the current Rating List that has been in force since 1 April 2017. It is now only possible to view holiday parks' valuations and contest them through the VOA's online service, Gov.uk, and we would recommend that all operators register for this service, if not done so already. We are able to assist in the registration process if necessary and can also review the merits of appealing.

Please contact Rob Cohen, Partner in our Rating team at rob.cohen@sw.co.uk for further information.





## When should I appoint a planning consultant?

Navigating the intricacies of the ever-changing planning system is a complicated process, even for small household projects such as extensions. Putting together a solid case to convince the Local Planning Authority (LPA) can be even harder. This is where a planning consultant can assist; they are trained to ease this process and deliver expertise to take the most efficient route towards a successful application.

#### What is the role of a planning consultant?

First and foremost a planning consultant can break down the technical jargon for you and inform you of the process and steps that will have to be met, before compiling the relevant information required to complete each step in the process.

The planning process has various routes available and utilising the experience and knowledge of a planning consultant will help you decide what avenues are the most appropriate for each specific case. The consultant will conduct all necessary discussions with the LPA throughout the process to ensure the application is kept timely and any additional information required is provided to avoid a delay in obtaining the decision.

#### When are they involved?

A planning consultant can be involved from the outset with representations at each state of the local plan making process to promote greenfield sites for allocation or surplus sites for alternative uses. A planning consultant can then act as expert witness during the Examination in

Public. This isn't always necessary however and most commonly consultants offer invaluable insight at the pre-application stage right through to a decision and if necessary at appeal. At SW we are happy to tailor our services and involvement to the requirements of the job, but the earlier the involvement the more efficient and cost effective the process can be.

#### What are the benefits?

Every development is unique, be it for the surrounding landscape value, scale of development or even strict local legislation, very rarely is a case straight forward. Our role is not simply a case of filling out the application forms on your behalf, we will assess the proposed development against both the current and emerging policy framework and provide you with honest feedback, identify the development options, explain the planning risks, identify the planning prospects and carry out in-depth research allowing us to build you a robust case.

We will identify 'hidden problems' including restrictive conditions and S106 clauses, ecological and other environmental issues affecting development phasing, imminent changes in planning policy, impacts of related legislation and high infrastructure contribution costs.

#### What to look for?

The accreditation of planning consultants in the UK is regulated by the RTPI. Using an accredited planner ensures that they can demonstrate the highest level of skill in the planning profession and are bound by a code of conduct.

## Adding Value to my Countryside Site

The UK is home to some of the most stunning natural landscapes; from its coastline to its rolling hills, it has something for everyone. We are often approached by land owners who have under utilised or surplus land with one question, what can I do with it? Whilst each case is different one viable option, especially in the south west, can sometimes be a holiday caravan site, with planning permission not required in all circumstances.

Caravanning in Great Britain has long been a lucrative industry and in the wake of Brexit it is set to see a boost with almost half a million Britons choosing to holiday at home over Europe. The overnight domestic tourism market saw almost 120 million trips within GB in 2017 alone, with the camping and caravan industry amounting to 12.1% of these.

Caravan parks range in size from large holiday parks with facilities such as pools and leisure clubs right down to a few units with electric hook up and water points and it is useful to know how to go about establishing a legal site. One entry level step into the market that is low risk is setting up a Certificated Location with The Caravan and Motorhome Club which although limits you to no more than 5 caravans at one time importantly requires no planning permission from the local authority.

This small-scale foray into the market can be located on land ranging from agricultural fields to spare land to the rear of an existing building, such as a pub, and will allow you to assess if there is a demand and whether you enjoy the industry itself. To realise the full economic potential of the site, expanding the site in the future is always an option and can see your site turn from a small-scale side project into a viable and thriving business.

Intensifying a site will require obtaining planning permission for the siting of



the caravans and possibly upgrading facilities to include hard standing pitches and a toilet shower block. Local Planning Authorities generally resist countryside locations for commercial developments and housing but recognise that holiday caravan sites rely on these locations as part of their appeal and know the benefits that sites can have for the local economy and may therefore look favourably upon these applications as a result.

If you want to discuss any planning matters then please contact head of our planning department, Owen Pike on 0117 338 1813 or at <a href="mailto:owen.pike@sw.co.uk">owen.pike@sw.co.uk</a>.

SANDERSON WEATHERALL MARKET REPORT 2020

#### **Parks For Sale**

We are pleased to present a selection of parks from our portfolio currently for sale.

Please contact us if you would like any further information or would like to register on our mailing list.



Residential Park Home Estate
Dorset
DVN1774
£3,100,000



Holiday Park, Cottages & Adjoining Residential Park Cornwall DVN1804 £4,000,000



Mobile Home Park Lincolnshire YRK1833 £650,000



Certified Location Site Cornwall DVN1836 £595,000

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Residential Park

Devon

DVN1809

£2.500.000

**UNDER OFFER** 



Static Holiday Park Cumbria YRK1828 £1,625,000

#### UNDER OFFER



Touring & Camping Park South Devon DVN1821 £1,295,000



Residential Park

West Wales

DVN1753

£650,000

**UNDER OFFER** 

Mixed Holiday Park Somerset DVN1826 £1,600,000



Mixed Use Leisure Opportunity North Yorkshire YRK1661 £1,600,000



Long Established Mixed Park Somerset DVN1823 £1,950,000

#### UNDER OFFER



Holiday Park & Wedding Venue Cornwall DVN1822 £3,000,000



Public House & Caravan Park Development Opportunity North Yorkshire YRK1793 £645,000



Lodge Development Opportunity Skegness & Ingoldmells YRK1837 Offers Invited



Mobile Home & Lodge Development Lincolnshire YRK1817 £2,750,000



Residential Lodge Development West Devon DVN1834 £1,650,000

UNDER OFFER



Holiday Park Devon DVN1812 £650,000



Mixed Holiday Park Llyn Peninsula YRK1815 £1,800,000

UNDER OFFER



Lifestyle business opportunity sold in Scarborough

A retirement sale of Killerby Old Hall Cottages and Caravan Park, a true 'lifestyle' business opportunity sold on behalf of long standing clients who acquired the park from Edwards and Partners some 13 years ago. Killerby Hall itself comprises a stunning Grade II Listed period hall and operated as a holiday let along with 7 holiday cottages to the rear, an owner's woodland lodge, a 30 pitch touring caravan park, caravan storage for up to 240 caravans, swimming pool, games room and extensive outbuildings with further potential. It offers the new owners with significant scope for further commercialisation and development of the business and was sold in late 2019 to new entrants to the market off a guide price of £1.75M

## Meet the Team



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Rob Cohen, Rating 07523 505841 rob.cohen@sw.co.uk



## Sanderson Weatherall

In addition to our specialist holiday and caravan park services we also offer a wide range of commercial property advice

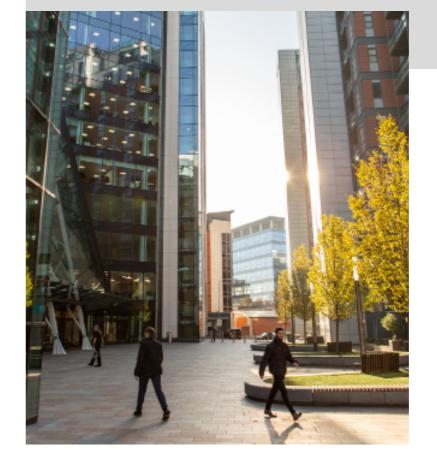
#### Who we are

Owned and run by a group of commercial property experts, we are a long-established property consultancy that's a popular alternative to the industry's larger international firms.

With a history in property consultancy dating back to 1833, we've adapted and evolved to be one of the leading SMEs in the industry.

We have nine local offices across the UK and 205 talented individuals working in them, helping owners, occupiers, developers, investors and financial institutions with property.

We work hard, give honest advice, and love what we do.





#### What we do

From acquisition to disposal, and everything in between, we are experienced in handling the entire life cycle of a property. Our knowledge covers all areas of commercial property, which we apply across sectors and regions to deliver award winning services. Our expertise covers:

Agency
Asset Advisory & Recovery
Asset Based Lending
Building Consultancy & Architecture
Business Rates
Compulsory Purchase
Lease Consultancy
Planning
Property Management
Property Valuation
Machinery & Business Assets



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