



RECRUITMENT OPPORTUNITY

HEAD OF CLIMBING

at Various Everyone Active climbing centres in the South East region

40 hours per week, including evenings and weekends - Competitive salary

Everyone Active is currently seeking a high calibre positive, supportive, inclusive and progressive individual. You will also need to embrace our brand mission of 30 minutes of activity 5 times a week.

Job purpose:

To be responsible for the professional and smooth running of a dynamic and niche activity within a leisure facility. As the Head of Climbing you will be in charge of a multidisciplinary team and will be tasked to facilitate for people of all ages, backgrounds and experience levels. You will be developing their confidence through climbing, and will be responsible for promoting a safe climbing environment for experienced and novice climbers alike.

Principal accountabilities:

- The ideal candidate will be Reliable, Helpful, Lively and Sport and Industry aware:
- Responsible for setting and achieving the climbing centre budgets to deliver value for money and maximise income including development of new products and market launch; securing external investment opportunities and supporting Finance team to manage customer debts.
- Responsible for developing the sales ethos amongst the climbing team, ensuring that the team have the full product knowledge, sales skills, sales systems and up selling ability, to maximise sales opportunities and achieve sales/income targets.
- Understand industry trends and analyse data to identify opportunities for business growth; identify trends and gaps in the climbing centre usage and implement action; provide management information about climbing activities in the centre.
- Line management of operations and coaching teams to develop a high performance multi- functional team where all team members are trained to the appropriate standards.
- Ensure the route setting programme is a leading edge standard, delivered by the climbing operations team.
- Oversee the effective delivery of the coaching programme, casual climbing, corporate events, and holiday programmes; provide coaching to customers as appropriate.
- Responsible for all aspects of health and safety including maintenance and fault reporting, data protection, safeguarding, security and effective delivery of operational programming within the climbing department.
- Ensure that a high standard of customer service is delivered in the climbing department including obtaining feedback from customers.
- Work with other departments to improve outreach through marketing and development activities.
- Carry out any other duties as may be reasonably required

For more details on the position or to apply, email a current CV to Jez Tapping at jeztapping@everyoneactive.com

www.everyoneactive.com

everyone
ACTIVE

Everyone Active is an equal opportunities employer and an Investors in People organisation, who are committed to safeguarding and promoting the welfare of children, young people and vulnerable adults. All applicants will be required to undertake checks and references prior to appointment.

Voted No 1

Accreditations & Partners

