



DIF Capital Partners Profile

DIF is an independent investment fund manager and invests in high quality infrastructure assets in Europe, North America and Australia which generate long-term, stable cash-flows. DIF manages funds for a total of EUR 8.5 billion of capital with a total enterprise value of over EUR 30 billion and is currently investing from two funds with distinctive investment strategies.

- In 2020, DIF raised €3 billion of capital for DIF VI, its flagship fund which invests in PPP projects, concessions (toll roads, rail, student accommodation), contracted power / renewables and (regulated) utilities; and
- DIF is currently raising (final close expected in 2021) the €1 billion target size DIF Core Infrastructure Fund II (CIF II) focusing on in small to medium-sized core+ type assets, with a higher risk-return profile than the other DIF equity strategy.

Team

The DIF team across 9 offices worldwide consists of over 150 professionals working on a variety of disciplines, mainly fundraising, origination, finance / accounting and asset management. DIF's Paris office has circa 10 employees in total, whereas the other offices are located in Schiphol, London, Frankfurt, Luxembourg, Madrid, Toronto, Sydney and Santiago (Chile). DIF's world class origination team is responsible for investments and development of new projects team and consists of circa 45 employees globally.

The DIF Paris team is looking for a talented, ambitious and high-performing addition to the group at analyst / associate level. The focus of the new joiner will be on originating and executing infrastructure investments in telecom, energy and transportation, essentially in France. The new joiner will also support the French asset management team where required, both to follow up on the investments he/she will have worked on, but also to support the team and to broaden his or her working experience.

Role Description

In the role of analyst/associate you will be involved and take ownership of relevant aspects during each phase of the origination and investment process up to closing and beyond, with a focus on buy-side transaction execution. Tasks include:

- Origination and analyses of new markets / opportunities;
- Execution (financial modelling, due diligence, documentation, financing);
- Asset management, including (financial modelling for) refinancings applicable to DIF's existing investment portfolio, transaction optimization, build-ups, strategic reviews and board preparation.

In short, daily activities include analyzing investment markets, legal, technical and financial data, developing financial models (for new investments and refinancings), preparing investment committee proposals, reviewing and processing contract documentation and assisting in management of assets in the portfolio.

Candidates are expected to work on both the DIF VI and CIF II equity investment strategies.

Requirements

- 2-3 years of private equity, advisory (strategy consulting, M&A, transaction services) or project finance transaction experience, ideally in telecom, energy and / or infrastructure;
- Master's degree in Business, Finance, Engineering or equivalent;
- Excellent analytical and abstract reasoning skills i.e. ability to build / understand complex financial models and perform quantitative analyses;
- Outstanding communication and presentation skills; ability to build strong relationships;
- Ethical attitude regarding risks, regulatory affairs, compliance and reputation of DIF and its investors;
- Self-starter and flexible attitude;
- Team player skills, being capable of taking up responsibility in small teams;
- Knowledge of multiple languages (other than French / English) is considered a plus.

What makes DIF a highly desired place to work?

- Excellent international team: Working with and learning from high performing people across the globe is the best way to enhance your own learning curve. DIF has an open, no-nonsense office culture with an eye for people and where people work hard, take ownership and transactions are run by small deal teams, very often in multiple countries;
- Strong track record: DIF continues to raise large funds on a regular basis (every 2-3 years). Investors have been convinced of DIF's track record of making excellent investments enabling a high and sustainable rate of return;
- High deal flow: The investment pace is high. You will execute many buy side transactions and work on add on transactions post completion; and
- Remuneration: To attract the best talent DIF offers an attractive remuneration package consisting of a competitive annual salary and performance incentive structure as well as excellent training opportunities.

For more information, please contact Kirsty Zemmour (k.zemmour@dif.eu)