
ANALYST PROJECT FINANCE – SCHIPHOL

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Job profile Analyst Project Finance

DIF Capital Partners profile

DIF Capital Partners (“DIF”) is an independent investment fund manager and invests in high quality infrastructure assets in Europe, the Americas and Australasia which generate long-term, stable cash-flows. DIF manages funds for a total of EUR 6.0 billion of capital with a total enterprise value of over EUR 30 billion and is currently investing from two funds with distinctive investment strategies.

In 2018, DIF raised EUR 1.9 billion of capital for DIF V, its flagship fund which invests in PPP projects, contracted power / renewables and (regulated) utilities.

In 2017, DIF raised EUR 450 million of capital for DIF Core Infrastructure Fund I (CIF I). CIF I targets infrastructure investments in the telecom, energy and transportation sectors and invests in small to medium-sized assets with a higher risk-return profile than the other DIF funds.

Team profile

The DIF team across 9 offices worldwide consists of nearly 140 professionals working on a variety of disciplines, mainly fundraising, origination, finance / accounting and asset management. DIF's Amsterdam office has over 50 employees and is located in the WTC at Schiphol whereas the other offices are located in London, Paris, Frankfurt, Luxembourg, Madrid, Santiago de Chile, Sydney and Toronto. Over the past few years the team grew about 30% per year and this growth is expected to be continued over the next few years.

Job description

The successful candidate will be working in the Project Finance (“PF”) team and support project debt procurement processes, predominantly project refinances. The role involves active cooperation with DIF's Origination and Asset Management teams and participation in all aspects of debt procurement including direct contact with debt providers, selection/negotiation and structuring, financial and legal analysis, coordination of due diligence activities and advisors, refinance execution, as well as assisting the Head of PF in companywide internal reporting. The analyst will work, together with the PF team, on a range of transactions including accommodation and infrastructure PPP projects and concessions, power (predominantly renewable), toll roads, regulated and semi-regulated utilities, telecom infrastructure, rolling stock, gas storage and fibre networks. The successful candidate will be based at Schiphol. The role will have a global coverage of DIF's activities.

Daily work will involve intense contact with DIF teams globally and includes review of finance documentation, structuring and negotiation of refinances, performing analysis with financial models, coordinate due diligence processes, extensive contact with debt providers, co-shareholders, advisors as well as internal stakeholders, produce and/or analyse decision support papers.

Qualifications

DIF offers career progression locally and internationally, and takes pride in recruiting the best in class. This is a unique opportunity to join an ambitious team in a growing organisation.

Key performance indicators

Must have

- 2 years of hands-on support and transaction experience in project/structured/acquisition finance transactions, ideally in mentioned sectors
- Strong modelling skills and track record in working with complex financial models and perform quantitative analyses project/structured/acquisition finance environment. Basic knowledge of VBA/macros
- Industry knowledge coupled with strong financial and/or legal understanding
- Master degree in Business, Finance, Engineering or equivalent
- Ability to collect, analyse and report on portfolio analyses related to project debt
- Due diligence experience
- Familiarity with the process of negotiation and execution of project finance documents and related transactional agreements would be a plus
- Ability to work on several projects at once and work with a variety of internal and external stakeholders successfully

Required

- Ability to build strong relationships
- Ability to work independently whilst remaining in close contact with PF team
- Outstanding communication & presentation skills
- Strong interpersonal skills and pro-active communication
- Excellent analytical and abstract reasoning skills
- Organisational, project management and planning skills
- Language skills (e.g. German, French, Spanish) is an advantage
- Willingness to frequently travel abroad

Nice to have

- Good sense of humour
- Curiosity
- Strong self-review skills
- Desire to learn

Personal characteristics

You are

- Diligent, intelligent and street smart with commercial wit and strong customer focus
- A self-starter with high energy level and a sense of urgency to meet deadlines
- Outgoing, hands-on, willingness and ability to learn on the job
- Interested in understanding the bigger picture (helicopter view) and at the same time have eye for detail
- Entrepreneurial, well-developed sense of commerce and customer and service drive
- Able to work with professionals from different disciplines and cultural backgrounds
- A team player, but also capable to operate independently
- Trustworthy and taking caution with competitively sensitive information and personal situations
- Flexible to deal with changing situations and customer situations

Compensation package

An attractive salary commensurate with business development job, including a discretionary bonus, premium free pension plan and travel allowance. Human capital is a key asset for DIF and therefore training, mentoring and personal growth and development possibilities are part of the remuneration package.

This is an outstanding opportunity to join a highly-regarded and fast growing international fund management company. Aimed at value creation and combining the characteristics of transaction origination, execution and asset management, this is a challenging - but ultimately rewarding - career opportunity within equity investment management. You will be working in the forefront of value creation across DIF's asset base and become a driving force in the success of DIF. This job requires frequent travelling abroad.

Wish to learn more about DIF? Please visit our website www.dif.eu to read about our history, investments and culture.

Interested? Please email your application accompanied by a cover letter to careers@dif.eu. Ability tests and a background check will be part of our selection procedure.
